## **KEY OPERATING AND FINANCIAL** STATISTICS OF SIX YEARS

For the year ended June 30, 2014

|   | 2014               | 2013                | 2012              | 2011                | 2010              | 2009               |  |
|---|--------------------|---------------------|-------------------|---------------------|-------------------|--------------------|--|
|   |                    | Rupees in thousands |                   |                     |                   |                    |  |
| Assets Employed   | Restated           |                     |                   |                     |                   |                    |  |
| Property, plant and equipment   | 1,415,559          | 943,879             | 840,341           | 804,663             | 848,781           | 822,149            |  |
| Intangible assets   | 318                | 448                 | 3,366             | 3,216               | 3,116             | 2,616              |  |
| Long term deposits  | 1,006              | 1,006               | 792               | 792                 | 88                | 88                 |  |
| Long term investment in associate Long term investment - Available for sale | 140,106            | 127,847<br>-        | 127,847           | 127,847<br>-        | -                 | -                  |  |
| Long term investment in subsidiary  | 299,158            | 299,158             | 299.158           | -                   | -                 | -                  |  |
| Current assets  | 1,113,366          | 824,613             | 770,483           | 1,055,648           | 585,639           | 594,336            |  |
|   | 2,969,513          | 2,196,951           | 2,041,987         | 1,992,166           | 1,437,624         | 1,419,189          |  |
| Financed by   |                    |                     |                   |                     |                   |                    |  |
| Shareholders equity   | 1,349,257          | 1,103,935           | 958,282           | 702,968             | 775,563           | 770,811            |  |
| Long term financing   | 484,652            | 73,865              | 131,785           | 103,037             | 41,666            | 83,333             |  |
| Current portion of long term financing                                      | 24,586             | 57,919              | 57,919            | 46,147              | 41,667            | 83,332             |  |
|   | 509,238            | 131,784             | 189,704           | 149,184             | 83,333            | 166,665            |  |
| Long term deposits & deferred liabilities                                   | 151,195            | 121,259             | 61,205            | 39,222              | 48,681            | 57,934             |  |
| Current liabilities   | 984,409            | 897,892             | 890,715           | 1,146,939           | 571,714           | 507,111            |  |
| Current portion of long term financing                                      | (24,586)           | (57,919)            | (57,919)          | (46,147)            | (41,667)          | (83,332)           |  |
|   | 959,823            | 839,973             | 832,796           | 1,100,792           | 530,047           | 423,779            |  |
| Total funds invested  | 2,969,513          | 2,196,951           | 2,041,987         | 1,992,166           | 1,437,624         | 1,419,189          |  |
| Turnover and Profit   |                    |                     |                   |                     |                   |                    |  |
| Turnover  | 2,182,327          | 2,361,192           | 2,314,211         | 1,854,649           | 1,544,124         | 1,795,109          |  |
| Gross Profit Operating profit/(loss)  | 682,015<br>544,789 | 485,513<br>351,473  | 250,092<br>71,419 | 239,031<br>(37,762) | 277,353<br>40,577 | 496,977<br>340,551 |  |
| Profit/ (Loss) before tax   | 473,159            | 257,044             | (7,422)           | (64,188)            | 1,769             | 263,398            |  |
| Profit/ (Loss) after tax  | 298,387            | 148,478             | (43,882)          | (74,495)            | 942               | 203,872            |  |
| Accumulated Profit /(Loss)  | 252,358            | 7,036               | (138,617)         | (94,777)            | (22,182)          | (23,124)           |  |
| Earning/ (Loss) per share (Rupees)  | 2.99               | 1.49                | (0.44)            | (0.93)              | 0.01              | 2.56               |  |
| Ratio Analysis  |                    |                     |                   |                     |                   |                    |  |
| Profitability   |                    | In percentage %     |                   |                     |                   |                    |  |
| Gross profit to sales   | 31.25              | 20.56               | 10.81             | 12.89               | 17.96             | 27.69              |  |
| Operating profit/ (loss) to sales   | 24.96              | 14.89               | 3.09              | (2.04)              | 2.63              | 18.97              |  |
| Profit/(Loss) before tax to sales   | 21.68              | 10.89               | (0.32)            | (3.46)              | 0.11              | 14.67              |  |
| Net profit /(loss) after tax to sales                                       | 13.67              | 6.29                | (1.90)            | (4.02)              | 0.06              | 11.36              |  |
| Solvency  |                    |                     |                   |                     |                   |                    |  |
| Working capital ratio   | 1.13               | 0.92                | 0.87              | 0.92                | 1.02              | 1.17               |  |
| Acid test ratio<br>Inventory turnover (COGS) - days                         | 0.29<br>95.90      | 0.23<br>57.07       | 0.28<br>39.70     | 0.50<br>51.75       | 0.26<br>66.87     | 0.28<br>49.73      |  |
| Overall Assessment & Valuation  | 33.30              | 31.01               | 33.10             | 31.73               | 00.01             | 15.15              |  |
| Return on equity after tax  | 22.11              | 13.45               | (4.58)            | (10.60)             | 0.12              | 26.45              |  |
| Long term debts to equity ratio   | 26.43              | 6.27                | 12.09             | 12.78               | 5.10              | 9.76               |  |
| Return on assets  | 10.05              | 6.76                | (2.15)            | (3.74)              | 0.07              | 14.37              |  |
| Breakup value per share (Rupees)  | 13.53              | 11.07               | 9.61              | 8.81                | 9.72              | 9.66               |  |
|   |                    |                     |                   |                     |                   |                    |  |