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Company Information

BOARD OF DIRECTORS

Mr. Muhammad Arif Habib

Mr. Muhammad Fazlullah Shariff

Mr. Nasim Beg

Mr. Shahid Aziz Siddiqui

Mr. Khawaja Mohammad Salman Younis

Mr. Asadullah Khawaja

Mr. Wazir Ali Khoja

AUDIT COMMITTEE

Mr. Nasim Beg Mr. Khawaja Mohammad Salman Younis

Mr. Asadullah Khawaja

COMPANY SECRETARY & CHIEF FINANCIAL OFFICER

Muhammad Taha Hamdani

STATUTORY AUDITOR

Hyder Bhimji & Co.

Chartered Accountants

COST AUDITOR

Siddiqi & Company

Cost & Management Accountants

LEGAL ADVISOR

Usmani & Iqbal

BANKERS

Al Baraka Islamic Bank

MCB Bank Limited

National Bank of Pakistan

Sindh Bank Limited

Summit Bank Limited

REGISTERED OFFICE

Pardesi House, Survey No. 2/I, R.Y. 16,

Old Queens Road, Karachi -74000

Ph. 021-32423295, 32423478, 32419827

Fax No. 021-32400989

Website: www.thattacement.com

E-mail: info@thattacement.com

FACTORY

Ghulamullah Road, Makli

District Thatta, Sindh 73160

SHARE REGISTRAR

Nobel Computer Services (Private) Limited,

First Floor, House of Habib Building (Siddiqsons Tower),

3- Jinnah Cooperative Housing Society,

Main Shahrah-e-Faisal, Karachi-75350.

 $PABX: (92\text{-}21)\ 34325482\text{-}87 \quad Fax: (92\text{-}21)\ 34325542$



Chairman

Director

Director

Chairman

Member

Member

Chief Executive Officer

Director (Nominee-SLIC)

Director(Nominee-NIT)



Directors' Review

The Board of Directors of Thatta Cement Company Limited present herewith the Directors' Review together with the unaudited financial statements for the quarter ended September 30, 2011.

OVERVIEW

During the quarter ended September 30, 2011, several districts of Sindh were devastated by heavy rains and floods which affected the economy of the country badly on micro as well as macro levels. This natural disaster has rendered millions homeless and damaged property worth billions.

During the quarter under review, overall cement sales of the country increased by 7.77% by volume as compared to the corresponding period. However, local sales suffered on account of rains and the holy month of Ramazan during which construction activity gets curtailed.

Drastic reduction in the public sector spending also affected the cement industry. Frequent load shedding from WAPDA adversely impacted plant operations so much so that the plant operations had to be stopped for about 10 days during September 2011. In addition to this, planned plant maintenance was also carried out for a period of 20 days during the quarter under review. Interruption due to power failure and breakdown and unreliability of WAPDA's supply makes it imperative to install a captive power plant. Cost of inputs also maintained an upward trend throughout the quarter. Cement prices during the quarter improved compared to the corresponding quarter. However, the advantage was only marginal due to lowering sales volume.

BUSINESS PERFORMANCE

(a) Production and Sales Volume Performance

Inspite of the problems faced, the Company was able to achieve capacity utilization of 62.89% as compared to 60.55% during the corresponding period. Following is the comparative data of production and dispatches:

September 2011	September 2010		on
	Metric Ions	%	
112,500	112,500		
70,747	68,116	2,631	3.86
80,619	84,840	(4,221)	(4.98)
***	* 0 * 0 .		
			8.57 (23.71)
81,923	84,635	(2,712)	(3.20)
-	31,313	(31,313)	(100)
842	70	772	1,103
82,765	116,018	(33,253)	(28.66)
	2011 112,500 70,747 80,619 58,370 23,553 81,923	2011 2010	2011 2010 % 112,500 112,500 % 70,747 68,116 2,631 (4,221) 58,370 53,764 4,606 23,553 30,871 (7,318) 81,923 84,635 (2,712) - 31,313 (31,313) 772

Your Company was able to increase local dispatches of cement during the quarter ended September 30, 2011 which stood at 59,212 metric tons as compared to 53,834 metric tons during the corresponding quarter showing an increase of 10%. Cement exports stood at 23,553 metric tons as compared to 30,871 metric tons during the quarter ended September 30, 2010 depicting a decline of 23.71% due to depressed demand of cement in overseas market. Export of clinker also decreased substantially during the quarter for similar reasons.



A comparative analysis of sales volume of the industry vis-à-vis the Company is as under:

Particulars	September September 2011 2010			owth
	N	Iillion Metric Tons		%
Cement Industry				
Local sales	5.092	4.618	0.474	10.26
Export sales	2.304	2.245	0.059	2.63
	7.396	6.863	0.533	7.77
Thatta Cement Company Lir	mited			
Thatta Cement Company En		Metric Tons		
Local sales	59,212	53,834	5,378	10.00
Export sales	23,553	62,184	(38,631)	(62.12)
	82,765	116,018	(33,253)	(28.66)

The above analysis provides an evidence of the Company's performance as against the industry. The industry grew by 10.26% in respect of local sales whereas local sales of the Company increased by 10%. The Company's overall sales decreased by 28.66% mainly due to decline in exports by 62.12%.

(b) Financial Performance

A comparison of the key financial results of with the same period last year is as under:

Particulars	September Se	ptember
	2011	2010
	Rs in ('000))
T	400 404	477 000
Turnover – net		475,092
Gross profit	53,934	105,694
(Loss) / Profit before taxation	(17,609)	5,920
(Loss) / Profit after taxation	(15,359)	625
(Loss) / earning per share	(0.16)	0.01
~ -		

The prices in local market have shown improvement during the quarter ended September 30, 2011, however, the cost of inputs maintained an upward trend. Export prices also showed some improvement.

The cost of production during the quarter ended September 30, 2011 was higher than the corresponding quarter, mainly due to increase in prices of raw materials, electricity and fuel cost which impacted adversely on profitability. Resultantly, the Company suffered a loss before tax of Rs 17.609 million after providing depreciation of Rs 12.726 million.

(i) Sales Performance

The sales of the Company during the quarter ended September 30, 2011 decreased by 9.81% mainly due to decrease in exports of cement and clinker as evident from above tables. The decrease in sales volume is attributable to the lower demand of cement in the overseas market.

(ii) Cost of Sales

The cost of sales to sales ratio has risen to 87.41% during the quarter ended September 30, 2011, as compared to 77.75% in the corresponding quarter. This increase is mainly attributable to increase in purchase price of raw materials as well as huge increase in fuel and power cost. Due to frequent power breakdowns during the quarter under review as compared to the corresponding quarter, the gross margin of the company was affected. Further, plant maintenance impacted the stores and spares



consumption with negative effect on the margin. Salaries and wages also increased during the quarter ended September 30, 2011, as annual increments were allowed to the employees of the Company to mitigate the impact of inflation.

(iii) Distribution Cost

The distribution cost during the current quarter decreased due to substantial decrease in exports. Also, the distribution cost to sales ratio decreased from 15.54% in the quarter ended September 30, 2010 to 7.89% in the quarter ended September 30, 2011.

(iv) Finance Cost

Finance cost during the quarter ended September 30, 2011 increased by 73.88% as compared to the corresponding quarter. This increase is due to the reason that the Company obtained a medium term loan of Rs 120 million as well as the average short term borrowings increased from Rs 424.61 million in the quarter ended September 30, 2010 to Rs 493.41 million during the quarter ended September 30, 2011 showing an increase of 16.2%.

FUTURE OUTLOOK

Domestic demand is picking up with the commencement of reconstruction activities in the flood affected areas of the country. These activities after resource mobilization and planning are now gearing up. Also ambitious allocation towards PSDP in the budget augurs well for the cement industry.

The management is fully aware of the challenges ahead and is devising marketing strategies to penetrate far flung areas of Sindh. Special efforts are being made to promote use of slag cement as a cheaper cement to reduce construction cost.

The measures being adopted by the company shall enable it to mitigate market risks, meet future challenges and maintain business growth.

The proximity of our current plant to the proposed Zulfiqarabad project and coastal belt offers an unique opportunity to the Company to augment its sale in said areas.

SUBSIDIARY COMPANY

Thatta Power (Private) Limited (TPPL) is the wholly owned subsidiary company of Thatta Cement Company Limited (TCCL) and is a private limited company. The principle business of the subsidiary is generation, supply and transmission of electrical power. TCCL owns and controls 100% shares of the TPPL. The subsidiary was incorporated under the Companies Ordinance, 1984 on November 12, 2010. The subsidiary is expected to achieve its commercial operation in the last quarter of the current financial year.

With the addition of the subsidiary, the Company has annexed interim consolidated financial statements along with separate financial statements, in accordance with the requirements of IAS -27 'Consolidated and Separate Financial Statements'.

CHANGE IN BOARD OF DIRECTORS

Mr. Khawaja Mohammad Salman Younis has been appointed as a Director on the Board of the Company to fill the casual vacancy in place of Mr. Muhammad Khubaib.

ACKNOWLEDGEMENT

The Directors are grateful to the Company's shareholders, financial institutions and customers for their continued cooperation, support and patronage. The Directors acknowledge the dedicated services, loyalty and hard work of all the employees of the Company and hope their continued dedication shall further consolidate the Company and its standing.

On behalf of the Board

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Karachi: October 29, 2011

Muhammad Fazlullah Shariff Chief Executive Officer



Condensed Interim Balance Sheet As at September 30, 2011

ASSETS	Note	(Un audited) September 30, 2011 (Rupees in the	(Audited) June 30, 2011 ousand)
ASSETS NON-CURRENT ASSETS Property, plant and equipment Intangible assets Investment in associated company Investment in subsidiary company Long term deposits	5	803,505 3,216 127,847 299,158 792	802,700 3,216 127,847 - 792
CURRENT ASSETS		1,234,518	934,555
Stores, spare parts and loose tools Stock-in-trade Trade debts Loans and advances Trade deposits and short term prepayments Other receivables Accrued interest Sales tax refundable Taxation - net		264,400 281,585 68,162 33,467 5,570 40,977 18,891 30,180 60,397	262,106 219,291 88,672 26,720 6,209 40,577 18,986 39,183 57,148
Cash and bank balances		12,976	296,756
		2,051,123	1,055,648
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Authorised capital 100,000,000 (June 30, 2011: 100,000,000) ordinary shares of Rs. 10/- each		1,000,000	1,000,000
Issued, subscribed and paid-up share capital Share premium Accumulated loss	6	997,181 99,718 (112,099)	797,745 (96,740)
Advance against subscription of right issue		984,800	701,005 276,654
NON-CURRENT LIABILITIES		984,800	977,659
Long and medium term financing Deferred taxation Long term deposits	7	175,224 28,918 3,716	103,037 35,521 3,701
CURRENT LIABILITIES		207,858	142,259
Trade and other payables Accrued markup Current maturity of long and medium term financing Short term borrowings		281,692 18,475 80,210 478,088	297,417 17,989 46,147 508,732
CONTINGENCIES AND COMMITMENTS	8	858,465	870,285
		2,051,123	1,990,203

The annexed selected explanatory notes form an integral part of these condensed interim financial statements.

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CHIEF EXECUTIVE OFFICER

DIRECTOR

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Condensed Interim Profit & Loss Account (Unaudited) For the quarter ended September 30, 2011

	Note	September 30, 2011 (Rupees in th	September 30, 2010 ousand)
Turnover - net Cost of sales	9	428,494 (374,560)	475,092 (369,398)
Gross profit		53,934	105,694
Selling and distribution cost Administrative expenses		(33,795) (14,815)	(73,821) (13,388)
		(48,610)	(87,209)
Operating profit		5,324	18,485
Other operating expenses Finance cost		(86) (26,134)	(1,582) (15,030)
		(26,220)	(16,612)
Other operating income		3,287	4,047
(Loss) / profit before taxation		(17,609)	5,920
Taxation - Current - Deferred		(4,353) 6,603	(4,834) (461)
		2,250	(5,295)
(Loss) / profit after tax		(15,359)	625
Other comprehensive income		-	-
Total comprehensive (loss) / income for the pe	riod	(15,359)	625
		Rupee	
(Loss) $/$ earning per share - basic and diluted	11	(0.16)	0.01

 $The \ annexed \ selected \ explanatory \ notes \ form \ an \ integral \ part \ of \ these \ condensed \ interim \ financial \ statements.$

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CHIEF EXECUTIVE OFFICER

DIRECTOR

FIRST QUARTER REPORT SEPTEMBER 2011 ———

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$\begin{array}{c} Condensed\ Interim\ Cash\ Flow\ Statement\ (Unaudited) \\ {\it For\ the\ quarter\ ended\ September\ 30,\ 2011} \end{array}$

			September 30, 2011 (Rupees in the	September 30, 2010 ousand)
A.	CASH FLOWS FROM OPERATING ACTIV(Loss) / profit before taxation	VITIES	(17,609)	5,920
	Adjustment for: Depreciation Finance cost Employee benefits - gratuity Profit on disposal of property, plant and ed	quipment	12,726 26,134 1,558 (3) 40,415	13,029 15,030 1,147 - 29,206
	Operating cash flows before working capital char	nges	22,806	35,126
	(Increase) / decrease in current assets			
	Stores, spare parts and loose tools Stock-in-trade Trade debts Loans and advances and accrued interest Trade deposits and short term prepayments Other receivables / sales tax refundable	s	(2,294) (62,294) 20,510 (6,652) 639 8,603	(123,107) 107,136 (5,098) (198,309) 592 (14,575)
	Decrease in current liabilities		(41,488)	(233,361)
	Trade and other payables excluding gratuity	y payable	(16,279)	(27,616)
	Cash used in operations		(34,961)	(225,851)
	Finance cost paid Gratuity paid Taxes paid		(25,648) (1,000) (7,602)	(13,826) (36) (6,119)
			(34,250)	(19,981)
	Net cash used in operating activities	A	(69,211)	(245,832)



			September 30, 2011 (Rupees in t	September 30, 2010 housand)
B.	CASH FLOWS FROM INVESTING ACTIVITIES			
	Capital expenditure Proceeds on disposal of property, plant and equipment Investment in subsidiary company		(13,550) 18 (299,158)	(13,541)
	Net cash used in investing activities	В	(312,690)	(13,541)
C.	CASH FLOWS FROM FINANCING ACTIVITIES			
	Repayment of long and medium term financing Medium term financing obtained Proceeds from issuance of shares Long term deposits - liabilities		(13,750) 120,000 22,500 15	(10,416) - - 100
	Net cash generated from / (used in) financing activities	C	128,765	(10,316)
	Net decrease in cash and cash equivalents (A+B+C)		(253,136)	(269,689)
	Cash and cash equivalents at beginning of the period		(211,976)	(281,143)
	Cash and cash equivalents at end of the period		(465,112)	(550,832)
	Cash and bank balances Short term borrowings		12,976 (478,088)	6,981 (557,813)
			(465,112)	(550,832)

The annexed selected explanatory notes form an integral part of these condensed interim financial statements.

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CHIEF EXECUTIVE OFFICER



Condensed Interim Statement of Changes in Equity (Unaudited) For the quarter ended September 30, 2011

	Issued, su and pa share o	aid-up	Share Premium	Accumulated loss	Total
			(Rupees i	n thousand)	
Balance as at July 1, 2010	79	07,745	-	(22,182)	775,563
Total comprehensive income for the quarter ended September 30, 2010		-	-	625	625
Balance as at September 30, 2010	79	7,745	-	(21,557)	776,188
Balance as at July 1, 2011	79	7,745		(96,740)	701,005
Total comprehensive loss for the quarter ended September 30, 2011		-		(15,359)	(15,359)
Ordinary shares issued	19	9,436	99,718		299,154
Balance as at September 30, 2011	99	7,181	99,718	(112,099)	984,800

The annexed selected explanatory notes form an integral part of these condensed interim financial statements.

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CHIEF EXECUTIVE OFFICER



Notes to the Condensed Interim Financial Statements (Unaudited) For the quarter ended September $30,\,2011$

1. THE COMPANY AND ITS OPERATIONS

Thatta Cement Company Limited was incorporated in Pakistan in 1980 as a public limited company. The shares of the Company are quoted at the Karachi Stock Exchange. The Company is a subsidiary of Arif Habib Equity (Private) Limited. The Company's main business activity is manufacturing and marketing of cement. The registered office of the Company is situated at Pardesi House, Survey No. 2/I, R. Y. 16, Old Queens Road, Karachi. The production facility of the Company is located at Ghulamullah Road, Makli, District Thatta, Sindh.

1.1 The Group

Thatta Cement Company Limited (TCCL) - Holding Company Thatta Power (Private) Limited (TPPL) - Wholly owned Subsidiary Al Abbas Cement Industries Limited - Associated Company

2. STATEMENT OF COMPLIANCE

These unaudited condensed interim financial statements have been prepared in accordance with the International Accounting Standard (IAS) 34 " Interim Financial Reporting" and in compliance with requirement of Section 245 of the Companies Ordinance, 1984. The condensed interim financial information does not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2011.

3. BASIS OF PREPARATION

These financial statements have been prepared under the historical cost basis modified for certain employee retirement benefits and export trade debts.

4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation followed in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the Company's annual financial statements for the year ended June 30, 2011.

4.1 Investment in Subsidiary and Associated Company

The Company considers its subsidiary companies to be such enterprise in which the Company has control and /or ownership of more than half or fifty percent of the voting power.

The Company considers its associates to be such entities in which the Company has ownership of not less than twenty percent but not more than fifty percent, of the voting power and / or has significant influence through common directorship, but not control.

Investment in subsidiaries and associates are carried at cost in accordance with International Accounting Standard (IAS) 27 - "Consolidated and Separate Financial Statements".

		Note	(Unaudited) September 30, 2011 (Rupees in th	(Audited) June 30, 2011 nousand)
5.	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets Capital work in progress	5.2	802,609 896	801,804 896
			803,505	802,700



			First quart Septeml 2011 (Rupees in th	ber 30, 2010
5.1	Details of additions and disposal are a	s under:		
	Additions (at cost) Plant and machinery Computers Furniture and fixtures Office equipments Vehicle		8,353 1,510 233 25 3,429	5,912 208 - 4,551 888
			13,550	11,559
	Disposal (at written down value) Computers		15	-
			15	
			(Unaudited) September 30, 2011 (Rupees in the	(Audited) June 30, 2011 ousand)
5.2	Capital work in progress			
	Opening balance Additions		896	896
	Closing balance		896	896
6.	ISSUED, SUBSCRIBED AND PAID- Ordinary shares of Rs. 10 each 89,418,125 (June 2011: 69,474,500) shares for consideration paid in cash		894,181	694,745
	10,300,000 (June 2011: 10,300,000) shares for consideration other than cash	alloted	103,000	103,000
			997,181	797,745
	During the period, Company issued 19, Rs. 5 each as right issue. The shares were a			a premium of
7.	DEFERRED TAXATION			
	Credit balance arising in respect of - Accelerated tax depreciation allowances		117,958	116,518
	Debit balance arising on account of - Provisions - Provision for gratuity - Unabsorbed tax losses and minimum tax		(34,471) (1,952) (52,617) (89,040)	(34,446) (1,820) (44,731) (80,997)
			28,918	35,521
FIRST	QUARTER REPORT SEPTEMBER 2011			12



(Unaudited) (Audited) September June 30, 2011 30, 2011 (Rupees in thousand)

8. CONTINGENCIES AND COMMITMENTS

8.1 Contingencies

There is no change in the status of contingencies and they are same as disclosed in the last published annual financial statements for the year ended June $30,\,2011.$

8.2 Commitments

Commitments in respect of irrevocable letter of credits	13,168	207,139
Guarantees given by banks on behalf of the Company	123,416	91,569
Commitment in respect of rent	_	2.621

First quarter ended September 30, 2011 2010 (Rupees in thousand)

9. TURNOVER - NET

Local	292,005	204,455
Export	136,489	270,637
	428,494	475,092

10. WORKERS' PROFIT PARTICIPATION FUND, WORKERS' WELFARE FUND AND TAXATION

Allocation to the Workers' Profit Participation Fund, Workers' Welfare Fund and charge for taxation are provisional. Final liability would be determined on the basis of annual results.

11. (LOSS) / EARNING PER SHARE - BASIC AND DILUTED

(Loss) / profit afte taxation (Rupees in thousand)	(15,359)	625
Weighted average number of ordinary shares 11.1	98,200,675	79,774,500
(Loss) / profit per share in rupees - basic and diluted	(0.16)	0.01

11.1 Weighted average number of ordinary shares have been calculated from the date of allotment i.e. July 8, 2011.

12. RELATED PARTY TRANSACTIONS / OUTSTANDING BALANCES

The related parties comprise of Companies with common directorship and key management personnel. Details of transactions and outstanding balances with related parties during the / as at quarter ended September 30, 2011, are as follows:

a. ASSOCIATED COMPANIES

NAME OF RELATED PARTIES Summit Bank Limited	NATURE OF TRANSACTION Markup on short term borrowings and commission as Banker to Right issue		4,848
International Complex Project Ltd.	Sale of cement	1,716	688
Al Abbas Cement Industries Limited	Advance - net	-	178.000



			First quarter e September 3	
			2011	2010
	NAME OF RELATED PARTIES	NATURE OF TRANSAC	(Rupees in thous	sand)
	Al Abbas Cement Industries Limited	Various expenses	56	-
	Safe Mix Concrete Products (Pvt.) Ltd.	Sale of cement	341	2,343
	Aisha Steel Mills Limited	Sale of cement	-	2,151
	Thatta Power (Pvt.) Limited	Various expense	1,665	-
b.	BENEFITS TO KEY MANAGEMENT PERSON	INEL	9,717	7,156
c.	OTHER RELATED PARTIE	S Contribution to Employ Gratuity Fund	rees' 1,000	36
		Contribution to Employ Provident Fund	rees' 1,202	929
	NAME OF RELATED PARTIES	OUTSTANDING BALANCES	September	Audited) June 0, 2011
	Summit Bank Limited	Guarantee on behalf of Company as normal banking terms	86,775	86,775
	Summit Bank Limited	PLS Account balance	17	77
	Summit Bank Limited	Running finance	103,745	90,555
	Thatta Power (Pvt.) Ltd.	Receivable against various expenses	3,689	2,029
	Al Abbas Cement Industries Limited	Receivable against		
	Limited	various expenses and accrued interest	20,481	20,549
	International Complex Project Limited	Receivable on account of sale of cement	811	736

- 12.1 There are no transactions with key management personnel other than under their terms of employment.
- 12.2 All transactions with related parties have been carried out on commercial terms.
- 13. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on October 29, 2011 by the Board of Directors of the Company.

14. GENERAL

Figures have been rounded off to the nearest thousand of Rupees.

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CHIEF EXECUTIVE OFFICER

DIRECTOR

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CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED SEPTEMBER 30, 2011

FIRST QUARTER REPORT SEPTEMBER 2011 ———



Condensed Interim Consolidated Balance Sheet (Unaudited) As at September 30, 2011

1.00		Note	September 30, 2011 (Rupees in thousand)
ASSETS NON-CURRENT ASSETS Property, plant and equipment Intangible assets Investment in associated company Long term deposits		5	805,255 3,216 115,710 792 924,973
CURRENT ASSETS Stores, spare parts and loose tools Stock-in-trade Trade debts Loans and advances Trade deposits and short term prepayments Other receivables Accrued interest Sales tax refundable			264,400 281,585 68,162 29,772 5,570 40,977 22,031 30,180
Taxation - net Cash and bank balances			60,083 315,054 1,117,814 2,042,787
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Authorised capital 100,000,000 ordinary shares of Rs. 10/- each			1,000,000
Issued, subscribed and paid-up share capital Share premium Accumulated loss		6	997,181 99,718 (120,435) 976,464
NON-CURRENT LIABILITIES			
Long and medium term financing Deferred taxation Long term deposits		7	175,224 28,918 3,716
CLIDDENIEL LADILIEUE			207,858
CURRENT LIABILITIES Trade and other payables Accrued markup Current maturity of long and medium term financi Short term borrowings	ng		281,692 18,475 80,210 478,088
CONTINGENCIES AND COMMITMENTS		8	858,465 2,042,787

The annexed selected explanatory notes form an integral part of these condensed interim consolidated financial statements.

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FIRST QUARTER REPORT SEPTEMBER 2011 —————



Condensed Interim Consolidated Profit & Loss Account (Unaudited) For the quarter ended September 30, 2011

	Note (September 30, 2011 Rupees in thousand)
Turnover - net Cost of sales	8	428,494 (374,560)
Gross profit		53,934
Selling and distribution cost Administrative expenses		(33,795) (16,734)
		(50,529)
Operating profit		3,405
Other operating expenses Finance cost		(86) (26,134)
		(26,220)
Other operating income Share of loss of associate		9,643 (12,137)
Loss before taxation		(25,309)
Taxation - Current - Deferred		(4,989) 6,603
		1,614
Loss after tax Other comprehensive income		(23,695)
Total comprehensive loss for the quarter		(23,695)
		Rupee
Loss per share - basic and diluted	11	(0.24)

 $The \ annexed \ selected \ explanatory \ notes \ form \ an \ integral \ part \ of \ these \ condensed \ interim \ consolidated \ financial \ statements.$

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CHIEF EXECUTIVE OFFICER

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Condensed Interim Consolidated Cash Flow Statement (Unaudited) For the quarter ended September 30, 2011

		Note	September 30, 2011 (Rupees in thousand)
A.	CASH FLOWS FROM OPERATING ACTIVITI	ES	
	Loss before taxation Adjustment for: Depreciation Finance cost Employee benefits - gratuity Share of loss from associated company Profit on disposal of property, plant and equipme	ent	(25,309) 12,726 26,134 1,558 12,137 (3) 52,552
	Operating cash flows before working capital changes		27,243
	(Increase) / decrease in current assets		
	Stores, spare parts and loose tools Stock-in-trade Trade debts Loans and advances and accrued interest Trade deposits and short term prepayments Other receivables / sales tax refundable		(2,294) (62,294) 20,510 (2,958) 639 5,463
			(40,933)
	(Decrease) / increase in current liabilities		
	Trade and other payables excluding gratuity payal	ole	(16,279)
	Cash used in operations		(29,969)
	Finance cost paid Gratuity paid Taxes paid		(25,648) (1,000) (7,924)
			(34,572)
	Net cash used in operating activities	A	(64,541)
B.	CASH FLOWS FROM INVESTING ACTIVITIE	ES	
	Capital expenditure Proceeds on disposal of property, plant and equipmen	nt	(15,300) 18
	Net cash used in investing activities	В	(15,282)



Note September 30, 2011 (Rupees in thousand)

C. CASH FLOWS FROM FINANCING ACTIVITIES

Repayment of long and medium term financing Medium term financing obtained Proceeds from issuance of shares Long term deposits		
Net cash generated from financing activit	ies C	128,765
Net increase in cash and cash equivalents (A+	·B+C)	48,942
Cash and cash equivalents at beginning of the quarter		
Cash and cash equivalents at end of the q	uarter	(163,034)
Cash and bank balances Short term borrowings		315,054 (478,088) (163,034)

The annexed selected explanatory notes form an integral part of these condensed interim consolidated financial statements.

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CHIEF EXECUTIVE OFFICER

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Condensed Interim Consolidated Changes in Equity (Unaudited) For the quarter ended September 30, 2011

	Issued, subscribed and paid-up share capital	Share Premium	Accumulated loss	Total
	(R	upees in tho	usand)	
Balance as at July 1, 2011	797,745	-	(96,740)	701,005
Total comprehensive loss for the quarter ended September 30, 2011	-	-	(23,695)	(23,695)
Ordinary shares issued	199,436	99,718	-	299,154
Balance as at September 30, 2011	997,181	99,718	(120,435)	976,464

The annexed selected explanatory notes form an integral part of these condensed interim consolidated financial statements.

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CHIEF EXECUTIVE OFFICER



Notes to the Condensed Interim Consolidated Financial Statements (Unaudited) For the quarter ended September 30, 2011

1. THE COMPANY AND ITS OPERATIONS

Thatta Cement Company Limited was incorporated in Pakistan in 1980 as a public limited company. The shares of the Company are quoted at the Karachi Stock Exchange. The Company is a subsidiary of Arif Habib Equity (Private) Limited. The Company's main business activity is manufacturing and marketing of cement. The registered office of the Company is situated at Pardesi House, Survey No. 2/I, R. Y. 16, Old Queens Road, Karachi. The production facility of the Company is located at Ghulamullah Road, Makli, District Thatta, Sindh.

1.1 The Group

Thatta Cement Company Limited (TCCL) - Holding Company Thatta Power (Private) Limited (TPPL) - Wholly Owned Subsidiary Al Abbas Cement Industries Limited - Associated Company

2. STATEMENT OF COMPLIANCE

These unaudited condensed interim consolidated financial statements have been prepared in accordance with the International Accounting Standard (IAS) 34 " Interim Financial Reporting and in compliance with requirement of Section 245 of the Companies Ordinance, 1984. The condensed interim consolidated financial information does not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2011.

3. BASIS OF PREPARATION

These financial statements have been prepared under the historical cost basis modified for certain employee retirement benefits and export trade debts.

4. SIGNIFICANT ACCOUNTING POLICIES

The Company is preparing the consolidated financial statements for the first time due to the reason that 100% shares of TPPL were subscribed by the Company on July 29, 2011. Hence, accounting policies in respect of subsidiary and associate have been adopted for the first time as set out below. However, accounting policies and methods of computation followed in the preparation of these financial statements except for subsidiary and associate, are the same as those applied in the preparation of Company's annual financial statements for the year ended June 30, 2011. Further, the accounting policies of TPPL are same as of the Company.

4.1 Investment in Subsidiary

Subsidiaries are entities in which the Parent has control and / or ownership of more than half or fifty percent of the voting power. Control exists when the parent has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that are currently exerciseable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries are same as that of the Parent.

The assets and liabilities of subsidiary company has been consolidated on a line-by-line basis. The carrying value of investments held by the Parent is eliminated against the subsidiary's shareholders' equity in the consolidated financial statements.

Non-controlling interest is that portion of equity in a subsidiary that is not attributable, directly or indirectly, to the Parent. Non-controlling interests are presented as a separate item in the consolidated financial statements.

Upon the loss of control, the Parent derecognizes the assets and liabilities of the subsidiary, any noncontrolling interests and other components of equity related to subsidiary. Any surplus or deficit arising on the loss of control is recognised in profit or loss.



The financial year of the Parent and its subsidiary are the same.

4.2 Investment in Associate

The Parent considers its associate to be such entities in which the Parent has ownership of not less than twenty percent but not more than fifty percent of the voting power and / or has significant influence through common directorship, but not control.

Investment in associates are accounted for under the equity method, less impairment losses, if any. Such investments are carried in the balance sheet at cost, plus post-acquisition changes in the Parent's share of net assets of the associates, less any impairment in value. The profit and loss account reflects the Parent's share of the results of its associates. The equity method for investments in associates is applied from the date when significant influence commence until the date when that significant influence ceases

September 30, 2011 (Rupees in thousand)

5. PROPERTY, PLANT AND EQUIPMENT

J.	I ROI ERTI, I EART AND EQUITMENT	
	Operating fixed assets Capital work in progress	802,609 2,646 805,255
5.1	Details of additions and disposal are as under:	
	Additions (at cost) Plant and machinery Computers Furniture and fixtures Office equipments Vehicle	8,353 1,510 233 25 3,429
	Disposal (at written down value)	13,550
	Computers	15 15
5.2	Capital work in progress	
	Opening balance Additions	896 1,750
	Closing balance	2,646
6.	ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL	
	Ordinary shares of Rs. 10 each 89,418,125 (June 2011: 69,474,500) shares alloted for consideration paid in cash	894,181
	$10,\!300,\!000$ (June 2011: $10,\!300,\!000$) shares alloted for consideration other than cash	103,000
		997,181

During the period, Company issued 19,943,625 ordinary shares of Rs. 10 each at a premium of Rs. 5 each as right issue. The shares were alloted on July 08, 2011.



September 30, 2011 (Rupees in thousand)

7. DEFERRED TAXATION

Credit balance arising in respect of

- Accelerated tax depreciation allowances

117,958

Debit balances arising on account of

- Provisions

- Provision for gratuity

- Unabsorbed tax losses and minimum tax

(34,471) (1,952) (52,617)

(89,040)

28,918

8. CONTINGENCIES AND COMMITMENTS

8.1 Contingencies

There is no change in the status of contingencies and they are same as diclsoed in the last published annual financial statements of Thatta Cement Company Limited for the year ended June 30, 2011.

8.2 Commitments

Commitments in respect of irrevocable letter of credits Guarantees given by banks on behalf of the Company

13,168 123,416

9. TURNOVER - NET

Local Export 292,005 136,489

428,494

10. WORKERS' PROFIT PARTICIPATION FUND, WORKERS' WELFARE FUND AND TAXATION

Allocation to the Workers' Profit Participation Fund, Workers' Welfare Fund and charge for taxation are provisional. Final liability would be determined on the basis of annual results.

11. (LOSS) / EARNING PER SHARE - BASIC AND DILUTED

 $(Loss) \ / \ profit \ afte \ taxation \ (Rupees \ in \ thousand)$

(23,695)

Weighted average number of ordinary shares

11.1

98,200,675

(Loss) $\ /\$ profit per share in rupees - basic and diluted

11.1 Weighted average number of ordinary shares have been calculated from the date of allotment i.e. July 8,2011.

12. RELATED PARTY TRANSACTIONS / OUTSTANDING BALANCES

The related parties comprise of Companies with common directorship and key management personnel. Details of transactions and balances with related parties during the / as at quarter ended September 30, 2011, are as follows:



September 30, 2011 (Rupees in thousand)

a.	ASSOCIATED COMPANIES	(rupos.	o III ciro dodira,
	NAME OF RELATED PARTIES	NATURE OF TRANSACTION	
	Summit Bank Limited	Markup on short term borrowings and commission as Banker to Right issue	4.337
	International Complex Project Limited	Sale of Cement	1,716
	Safe Mix Concrete Products (Pvt.) Ltd.	Sale of cement	341
	Al Abbas Cement Industries Ltd.	Various expenses	56
b.	Benefits to key management person	nel	9,717
c.	Other related parties	Contribution to Employees' Gratuity Fund	1,000
		Contribution to Employees' Provident Fund	1,202
		OUTSTANDING BALANCES	
	Summit Bank Limited	Guarantee on behalf of Company as normal banking terms	86,775
	Summit Bank Limited	PLS Account balance	17
	Summit Bank Limited	Running finance	103,745
	Al Abbas Cement Industries Ltd.	Receivable against various expenses and accrued interest	20,481
	International Complex Project Limited	Receivable on account of sale of cement	811

- 12.1 There are no transactions with key management personnel other than their terms of employment.
- 12.2 All transactions with related parties have been carried out on commercial terms.
- 13. CORRESPONDING FIGURES

Thatta Cement Company Limited acquired / subscribed 100% shares of Thatta Power (Private) Limited on July 29, 2011 and hence the Company is preparing the consolidated financial statements for the first time. Therefore, corresponding figures have not been reported.

14. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on October 29, 2011 by the Board of Directors of the Company.

15. GENERAL

Figures have been rounded off to the nearest thousand of Rupees.

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DIRECTOR

CHIEF EXECUTIVE OFFICER

FIRST QUARTER REPORT SEPTEMBER 2011 ———

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