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NINE MONTHS REPORT - MARCH 2013 -



Vision

To tranform the Company into a modern and dynamic cement manufacturing unit fully equipped to play a meaningful role on sustainable basis in the economy of Pakistan.

Mission

- To provide quality products to customers at competitive prices; and
- To generate sufficient profit to add to the shareholders' value.



Company Information

BOARD OF DIRECTORS

Mr. Muhammad Arif Habib Chairman

Mr. Muhammad Fazlullah Shariff
Mr. Nasim Beg
Director
Mr. Shahid Aziz Siddiqui
Mr. Khawaja Mohammad Salman Younis
Director
Mr. Wazir Ali Khoja
Director

Director

Mr. Naveed Rabbani **AUDIT COMMITTEE**

Mr. Shahid Aziz Siddiqui Chairman
Mr. Nasim Beg Member
Mr. Khawaja Mohammad Salman Younis Member
Mr. Naveed Rabbani Member

HUMAN RESOURCE COMMITTEE

Mr. Khawaja Mohammad Salman Younis
Mr. Nasim Beg
Mr. Muhammad Fazlullah Shariff
Member

CHIEF FINANCIAL OFFICER & COMPANY SECRETARY

Muhammad Taha Hamdani

STATUTORY AUDITOR

KPMG Taseer Hadi & Co., Chartered Accountants

COST AUDITOR

Siddiqi & Co., Cost & Management Accountants

INTERNAL AUDITOR

M. Yousuf Adil Saleem & Co., Chartered Accountants

LEGAL ADVISOR

Usmani & Iqbal

CORPORATE ADVISOR

Shekha & Mufti, Chartered Accountants

BANKERS

MCB Bank Limited National Bank of Pakistan Sindh Bank Limited Summit Bank Limited Bank Al-Falah Limited Habib Bank Limited

REGISTERED OFFICE

Pardesi House, Survey No. 2/I, R.Y. 16, Old Queens Road, Karachi-74000 UAN: 111-842-882 Fax: 35303074-75 E-mail: info@thattacement.com Website: www.thattacement.com

FACTORY

Ghulamullah Road, Makli District Thatta, Sindh 73160.

SHARE REGISTRAR

THK Associates (Private) Limited Ground Floor, State Life Building No. 3, Dr. Ziauddin Ahmed Road, Karachi-75530. UAN:111-000-322 Fax: 35655595 Website: www.thk.com.pk.

NINE MONTHS REPORT - MARCH 2013 -



Directors' Review

The Board of Directors of Thatta Cement Company Limited present herewith the Directors' Review together with the unaudited financial statements for the nine months period ended March 31, 2013.

BUSINESS OVERVIEW

Despite challenges of inflation, devaluation of Rupee, energy crisis, adverse law and order situation, performance of the cement industry remained satisfactory registering a positive growth during the financial year. Improved margins on account of higher retention prices and lower coal cost coupled with reduced interest rate reflected positively on sector's profitability. The overall cement sales of the country posted an increase of 4.13% in volume during the nine months under review. Local sales increased significantly by 6.05 % as compared to the corresponding period of previous year despite issues mentioned above.

Energy crisis still remains to be addressed seriously for allowing the industry to yield yet better results. The much needed public sector spending could further boost performance of the cement sector. Cement dispatches are expected to improve further due to the seasonal upsurge in demand and the federal government is expected to release most of the PSDP allocations before the general elections. Moreover, post-election development drives are also expected to lend much needed thrust to the sector.

After achieving commercial operations of its subsidiary company, Thatta Power (Pvt) Ltd (TPPL), your cement plant has been able to get uninterrupted supply of electricity during the third quarter of period under review and the same is expected in the remaining period of the financial year. As a result, run factor of the plant is expected to improve which shall result in improved efficiency and productivity.

During the period under review, local sales of your Company registered a growth of 14.82% compared to corresponding period of previous year whereas exports lagged by 81.16% as the sales mix was altered in favor of local sales to improve margins.

BUSINESS PERFORMANCE

(a) Production and Sales Volume Performance

The capacity utilization of the Company during the nine months period ended March 31, 2013 stood at 79.8% as compared to 67% for the same period of last year. Overall clinker production was higher by 19% as compared to the same period of last year.

Particulars	March 2013	March 2012	Variation	
		Metric Tons		%
Plant capacity - clinker	337,500	337,500		
Production				
Clinker	269,334	226,331	43,003	19.00
Cement	268,044	272,418	(4,374)	(1.60)
GBFS	12,870	7,790	5,080	65.21
Dispatches				
Cement				
- Local	258,201	228,290	29,911	13.10
- Export	9001	47,777	(38,776)	(81.16)
	267,202	276,067	(8,865)	(3.21)
GBFS - Local	12,870	7,790	5,080	65.21
	280,072	283,857	(3,785)	(1.33)



During the nine months period ended March 31, 2013, the overall cement dispatches (including GBFS) were lower by 3,785 tons (1.33%) as compared to same period of last year. The Company was able to increase local dispatches of cement during the period under review which stood at 271,071 (local cement dispatch and GBFS) metric tons as compared to 236,080 metric tons during the corresponding period showing an increase of 14.82%. Cement exports declined to 9,001 metric tons as compared to 47,777 metric tons during the corresponding period depicting a decline of 81.16%. Decline in exports was due to strategic shift in Company's sales mix.

A comparative analysis of sales volume of the industry vis-à-vis the Company is as under:

Particulars	March 2013	March 2012	Vari	ation
	M	illion Metric To	ns	%
Cement Industry				
Local sales	18.373	17.325	1.048	6.05
Export sales	6.169	6.243	(0.074)	(1.18)
	24.542	23.568	0.974	4.13
		Metric Tons		
Thatta Cement Company I	Limited			
Local sales	271,071	236,080	34,991	14.82
Export sales	9,001	47,777	(38,776)	(81.16)
	280,072	283,857	(3,785)	(1.33)

The above analysis provides a glimpse on the Company's performance as against the industry. The industry grew by 6.05% in respect of local sales whereas local sales of the Company increased by 14.82%. The Company's overall sales decreased by 1.33% compared to corresponding period of the previous year on account of lower exports.

(b) Financial Performance

A comparison of the key financial results of the Company for the nine months period ended March 31, 2013 with the same period last year is as under:

Particulars	March 2013 Rupees i	March 2012 n thousand
Turnover - net	1,700,463	1,510,629
Gross profit	347,289	139,884
Profit /(Loss) before taxation	163,184	(44,100)
Profit /(Loss) after taxation	82,136	(69,578)
Earning/(Loss) per share (Rupee)	0.82	(0.70)

Cement prices in local market remained stable during the nine months period ended March 31, 2013 and also the cost of inputs. Turnover of the Company has increased by 12.56%, which positively impacted gross



profit margin growth to 20.42% as compared to 9.25% in the corresponding period. The Company earned a profit before tax of Rs. 163.184 million after providing depreciation of Rs. 38.07 million.

FUTURE OUTLOOK

General Elections are just around the corner and the GOP has plans to implement infrastructure development work ahead of general elections which is likely to have a positive impact during the remaining months of the financial year. Domestic cement sales are expected to increase due to seasonal upsurge as well. Availability of cheaper credit facilities to the industrial sector due to substantial decrease in discount rate by SBP is likely to boost overall economic activity in the country. The cement industry would be a beneficiary of the cut in discount rate and other measures.

The management is fully aware of the challenges ahead and is continuously evolving strategies to increase its market share. Further, in order to improve the plant efficiencies and ensure sustainable operation the Company has embarked upon a BMR program for which a contract has been signed with the world renowned supplier FLSmidth of Denmark for supply of equipment and engineering. The BMR is expected to be completed in the 3rd quarter of next financial year. The completion of BMR would advance manifold benefits to the Company in terms of improved productivity, efficiencies, lowering cost of production, sustainability of operation etc. The payback period of the BMR is estimated to be under four years.

The measures being adopted by the Company shall enable it to mitigate market risks, meet future challenges and maintain business growth.

CEMENT GRINDING, STORING AND BAGGING PLANT

With strong relations existing between Sri Lanka and Pakistan opportunities exists for Pakistani businesses to invest in Sri Lanka. Thatta Cement has taken the lead by getting the approval from Sri Lanka authorities for establishment of a Cement Grinding & Packing plant at the port of Hambantota. Thatta Cement Company (Pvt) Ltd has, therefore, been incorporated in Sri Lanka, as a local subsidiary company of Thatta Cement Company Limited, Pakistan and has signed a Business Venture Agreement on April 5, 2013 with the Sri Lanka Ports Authority to construct a Cement grinding, storing and bagging plant at the port of Hambantota. The proposed plant will employ a closed circuit cement grinding mill, cement storage and packing plant for cement manufacture and dispatch. This Business Venture Agreement has been signed for a term of 25 years. At the commencement, minimum guaranteed production volume of the plant will be 100,000 Mt/year and it will be increased gradually up to 1,000,000 Mt/year at the end of the first decade.

The project is expected to be ready for commercial operations within twenty four months. With a strong growth of cement consumption in Sri Lanka by over 8% p.a. the payback period of the project is estimated to be around four years.

ACKNOWLEDGEMENT

Karachi: April 22, 2013

The Directors are grateful to the Company's shareholders, financial institutions and customers for their continued cooperation, support and patronage. The Directors acknowledge the dedicated services, loyalty and hard work of all the employees of the Company and hope their continued dedication shall further consolidate the Company and its standing.

On behalf of the Board

Muhammad Fazlullah Shariff Chief Executive Officer

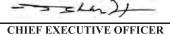
NINE MONTHS REPORT - MARCH 2013 —



Condensed Interim Unconsolidated Balance Sheet

As at March 31, 2013

	Note	(Un-audited) March 31, 2013 — Rupees in t	(Audited) June 30, 2012 chousands —
ASSETS		•	
NON-CURRENT ASSETS			
Property, plant and equipment	6	819,818	793,874
Intangible assets		954	3,366
Long term investment in associate	7	127,847	127,847
Long term investment in subsidiary	8	299,158	299,158
Long term deposits		1,006	792
		1,248,783	1,225,037
CURRENT ASSETS			
Stores, spare parts and loose tools	9	527,301	330,306
Stock-in-trade	10	349,625	229,279
Trade debts	11	70,350	138,782
Loans and advances		23,319	36,558
Trade deposits and short term prepayments		11,649	9,118
Other receivables and accrued interest	12	33,847	5,534
Sales tax refundable		14,682	-
Taxes refundable due from government		-	56,897
Income Tax refundable - net of provision		22,330	7,241
Cash and bank balances		5,676	3,235
		1,058,779	816,950
		2,307,562	2,041,987
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Authorized capital 200,000,000 (2012: 100,000,000) ordinary shares of Rs. 10/- each		2,000,000	1,000,000
Issued, subscribed and paid-up capital	13	997,181	997,181
Share premium		99,718	99,718
Accumulated loss		(56,523)	(138,659)
		1,040,376	958,240
NON-CURRENT LIABILITIES			
Long term financing		88,344	131,785
Long term deposits		5,114	3,581
Deferred taxation	14	107,811	48,058
		201,269	183,424
CURRENT LIABILITIES			
Trade and other payables		361,172	414,242
Accrued markup		15,884	11,816
Current maturity of long term financing		57,919	57,919
Short term borrowings		630,942	416,346
Short term borrowings		1,065,917	900,323
CONTINGENCIES AND COMMITMENTS	15	1,000,017	300,323
CONTINUENCIES AND COMMITMENTS	13		
		2,307,562	2,041,987
The annexed notes from 1 to 21 form an integral part of these conde	nsed interim unco	nsolidated financia	l statements.



DIRECTOR



Condensed Interim Unconsolidated Profit & Loss Account (Un-audited)

For the nine months period ended March 31, 2013

	Note	Nine months p March 31, 2013 — Rupees in t	March 31, 2012	For the qual March 31, 2013 — Rupees in t	March 31, 2012
Sales - net Cost of sales	16	1,700,463 (1,353,174)	1,510,629 (1,370,745)	609,372 (464,049)	617,410 (539,050)
Gross profit		347,289	139,884	145,323	78,360
Selling and distribution cost Administrative expenses	17	(48,891) (54,914) (103,805)	(72,852) (46,736) (119,588)	(15,772) (15,871) (31,643)	(17,326) (15,137) (32,463)
Operating profit		243,484	20,296	113,680	45,897
Other operating expenses Finance cost		(27,377) (62,237) (89,614)	(86) (78,031) (78,117)	(16,057) (19,581) (35,638)	(23,325) (23,325)
Other operating income		9,314	13,721	3,199	5,980
Profit / (loss) before taxation		163,184	(44,100)	81,241	28,552
Taxation	18	(81,048)	(25,478)	(23,277)	(9,641)
Profit / (loss) after taxation		82,136	(69,578)	57,964	18,911
		Rup	ee	Rup	ee ———
Earning / (loss) per share - basic and dilute	ed 19	0.82	(0.70)	0.58	0.19

The annexed notes from 1 to 21 form an integral part of these condensed interim unconsolidated financial statements

CHIEF EXECUTIVE OFFICER

DIRECTOR

NINE MONTHS REPORT - MARCH 2013 —

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Condensed Interim Unconsolidated Statement of Comprehensive Income (Un-audited) For the nine months period ended March 31, 2013

	Nine months March 31, 2013 — Rupees in	March 31, 2012	For the qua March 31, 2013 Rupees in	March 31, 2012
Profit / (loss) after taxation	82,136	(69,578)	57,964	18,911
Other comprehensive income				
Other comprehensive income for the period	-	-	-	-
Total comprehensive profit / (loss) for the period	82,136	(69,578)	57,964	18,911

The annexed notes from 1 to 21 form an integral part of these condensed interim unconsolidated financial statements.

CHIEF EXECUTIVE OFFICER

DIRECTOR

NINE MONTHS REPORT - MARCH 2013 —



Nine months period ended March 31, March 31,

Condensed Interim Unconsolidated Cash Flow Statement (Un-audited)

For the nine months period ended March 31, 2013

		March 31, 2013 — Rupees in th	March 31, 2012 nousands —
		•	
Α.	CASH FLOWS FROM OPERATING ACTIVITIES		
	Profit / (loss) before taxation	163,184	(44,100)
	Adjustment for:		
	Depreciation	38,070	38,509
	Impairment of intangibles Finance cost	2,412	79 021
	Employee deferred benefits - gratuity	62,237 4,939	78,031 4,712
	Loss / (profit) on disposal of property, plant and equipment	34	(4,220)
		107,692	117,032
	Operating cash flows before working capital changes	270,876	72,932
	(Increase) / decrease in current assets		
	Stores, spare parts and loose tools	(196,995)	(121,572)
	Stock-in-trade	(120,346)	(34,062)
	Trade debts	68,432	39,592
	Loans and advances	13,239	11,271
	Trade deposits and short term prepayments Other receivable, accrued interest & sales tax refundable	(2,531) (11,035)	(5,102) 62,532
	Other receivable, accrued interest & sales tax refundable	(249,236)	(47,341)
	(Decrease) / increase in current liabilities Trade and other payables excluding gratuity payable	(50,064)	220,259
	Cash (used in) / generated from operations	(28,424)	245,850
	Pierra de la	(50.1(0)	(90.140)
	Finance cost paid Gratuity paid	(58,169) (7,945)	(80,140) (4,650)
	Tax refund / (paid) - net	20,513	(21,141)
		(45,601)	(105,931)
	Net cash (used in) / generated from operating activities	(74,025)	139,919
B.	CASH FLOWS FROM INVESTING ACTIVITIES		
	Capital expenditure	(96,176)	(20,243)
	Proceeds from disposal of property, plant and equipment	168	5,523
	Long term investment in subsidiary	-	(299,158)
	Net cash used in investing activities	(96,008)	(313,878)



Nine months period ended March 31, March 31, 2013 2012 — Rupees in thousands —

C. CASH FLOWS FROM FINANCING ACTIVITIES

Repayment of long term financing Long term finance obtained Proceeds from issuance of right shares Long term deposits - assets Long term deposits - liabilities	(43,441) - (214) 1,533	(54,584) 120,000 22,504 - 882
Net cash (used in) / generated from financing activities	(42,122)	88,802
Net decrease in cash and cash equivalents (A + B +C)	(212,155)	(85,157)
Cash and cash equivalents at beginning of the period	(413,111)	(211,976)
Cash and cash equivalents at end of the period	(625,266)	(297,133)
CASH AND CASH EQUIVALENTS		
Cash and bank balances Short term borrowings	5,676 (630,942)	2,833 (299,966)
	(625,266)	(297,133)

The annexed notes from 1 to 21 form an integral part of these condensed interim unconsolidated financial statements.

CHIEF EXECUTIVE OFFICER

DIRECTOR

NINE MONTHS REPORT - MARCH 2013 —

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Condensed Interim Unconsolidated Statement of Changes in Equity (Un-audited) For the nine months period ended March 31, 2013

	Issued, subscribed and paid-up capital	Share premium	Accumulated loss	Total
	Сарітаі	Rupees in	thousands ——	
Balance as at July 1, 2011	797,745	-	(94,777)	702,968
Ordinary Shares issued at a premium of Rs. 5 per share	199,436	99,718	-	299,154
Total comprehensive loss for the nine months period ended March 31, 2012				
Loss for the period	-	-	(69,578)	(69,578)
Balance as at March 31, 2012	997,181	99,718	(164,355)	932,544
Balance as at July 1, 2012	997,181	99,718	(138,659)	958,240
Total comprehensive income for the nine months period ended March 31, 2013				
Income for the period	-	-	82,136	82,136
Balance as at March 31, 2013	997,181	99,718	(56,523)	1,040,376

The annexed notes from 1 to 21 form an integral part of these condensed interim unconsolidated financial statements.

CHIEF EXECUTIVE OFFICER

DIRECTOR

NINE MONTHS REPORT - MARCH 2013 —

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Notes to the Condensed Interim Unconsolidated Financial Statements (Un-audited) For the nine months period ended March 31, 2013

1 STATUS AND NATURE OF BUSINESS

Thatta Cement Company Limited was incorporated in Pakistan in 1980 as a public limited Company. The shares of the Company are quoted at the Karachi Stock Exchange. The Company's main business activity is manufacturing and marketing of cement. The registered office of the Company is situated at Pardesi House, Survey No. 2/I, Old Queens Road, Karachi. The production facility of the Company is located at Ghulamullah Road, Makli, District Thatta, Sindh.

2 BASIS OF PREPARATION

These condensed interim unconsolidated financial statements of the Company for the nine months period ended March 31, 2013 have been prepared in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting, provisions of and directives issued under the Companies Ordinance, 1984. In case where the requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. The disclosures in the condensed interim unconsolidated financial statements do not include all of the information required in the annual audited financial statements and should be read in conjunction with the annual audited financial statements of the Company as at and for the year ended June 30, 2012.

These condensed interim unconsolidated financial statements are unaudited and are being submitted to the shareholders as required under section 245 of the Companies Ordinance, 1984 and the listing regulation of Karachi Stock Exchange.

These condensed interim unconsolidated financial statements comprise of the Balance Sheet as at March 31, 2013 and Profit and Loss Account, Statement of Comprehensive Income, Cash Flow Statement and Statement of Changes in Equity for the nine months period ended March 31, 2013.

3 ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these condensed interim unconsolidated financial statements are the same as those applied in preparation of the annual audited financial statements as at and for the year ended June 30, 2012.

4 ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these condensed interim unconsolidated financial statements in conformity with approved accounting standards require management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets, liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision. In preparing these condensed interim unconsolidated financial statements, the significant judgments made by the management in applying the Company's accounting policies and key sources of estimation and uncertainty were the same as those that applied to the financial statements as at and for the year ended June 30, 2012.

5 FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements as at and for the year ended June 30, 2012.

Note (Un-audited)

		March 31, 2013 Rupees in	June 30, 2012 thousands
PROPERTY, PLANT AND EQUIPMENT			
Operating fixed assets	6.1	804,362	785,066
Capital work-in-progress	6.2	15,456	8,808
		819,818	793,874

(Audited)



			(Un-audited) March 31, 2013 Rupees in	(Audited) June 30, 2012 thousands —
6.1	Operatio	ng fixed assets		
	Opening	Written Down Value (WDV)	785,066	803,767
	Add:	Additions during the period / year - at cost - Plant and machinery - Building - Vehicles - Electrical and gas installations - Furniture and fixtures - Office equipments - Laboratory equipment - Computers	32,691 2,585 6,507 30,710 4,933 4,575 4,252 3,275 89,528	12,211 - 3,480 - 405 2,324 13,414 2,829 34,663
	Less:	WDV of deletions during the period / year Depreciation charge for the period / year WDV of assets written off	(32,162) (38,070) - (70,232) 804,362	(1,399) (50,713) (1,252) (53,364) 785,066
6.2	Capital	work-in-progress		
7			8,808 18,128 (11,480) 15,456	896 7,912 - 8,808

Company invested in shares of Al Abbas Cement Industries Limited having cost of Rs. 128 million representing 7% (June 2012: 7%) of share capital. The Company acquired 25.6 million fully paid ordinary shares having face value of Rs. 10 each at discount of Rs. 5 per share. Aggregate market value of investment as at March 29, 2013 was Rs. 153.6 million.

LONG TERM INVESTMENT IN SUBSIDIARY

Thatta Power (Private) Limited (TPPL) is a subsidiary of Thatta Cement Company Limited. TPPL was a wholly owned subsidiary of the Company as at June 30, 2012. However right shares having cost of Rs. 180 million were issued by TPPL during the period which were renounced by the Company and were allocated to an associated company resulting in dilution of Company's holding from 100% to 62.43% as at March 31, 2013. The principal business of the subsidiary is generation, supply and transmission of electrical power. The subsidiary was incorporated under the Companies Ordinance, 1984 on November 12, 2010. As at March 31, 2013 TPPL has authorized and issued capital of Rs. 500 million and Rs. 479.16 million divided into 5,000,000 and 4,791,583 ordinary shares respectively. The subsidiary has started its commercial operations on December 12, 2012.

STORES, SPARE PARTS AND LOOSE TOOLS

Stores		9.1	439,810	254,323
Spare part	s		127,352	115,894
Loose too	S	_	201	151
			567,363	370,368
Less:	Provision for dead stores	1	(8,803)	(8,803)
	Provision for slow moving stores and spares		(31,259)	(31,259)
			(40,062)	(40,062)
		-	527,301	330,306

9.1 This includes stores in transit of Rs. 30.62 million (June 2012: Rs. 25.932 million) as at the balance sheet date.



		(Un-audited) March 31, 2013 — Rupees in t	(Audited) June 30, 2012 chousands
10	STOCK-IN-TRADE	•	
10	Raw material	19,700	42.061
	Packing material	26,203	23,994
	Work-in-process	265,411	124,450
	Finished Goods	38,311	38,774
		349,625	229,279
11	TRADE DEBTS		
	Considered good		
	Export proceeds receivable - secured	-	80,370
	Local - unsecured	70,350	58,412 138,782
	Considered doubtful	70,550	136,762
	Cement stockiest	60,801	60,801
	Excessive rebate allowed	6,101	6,101
	Controller military accounts	5,126	5,126
	Other customers	241	241
	Less: Provision for doubtful debts	72,269 (72,269)	72,269
	Less. Flovision for dodottal debts	70,350	<u>(72,269)</u> 138,782
12	OTHER RECEIVABLE		
	Other receivable includes receivable from Rotocast Engineering Company (Private) Limi	ted amounting to R	s 31 96 million
	against disposal of leasehold improvements of previous office.	icd amounting to K	s. 51.90 million
13	ISSUED, SUBSCRIBED AND PAID-UP CAPITAL		
	Ordinary shares of Rs. 10/- each		
	89,418,125 (June 2012: 89,418,125) shares allotted for consideration paid in cash	894,181	894,181
	10,300,000 (June 2012: 10,300,000) shares allotted for consideration	103,000	103,000
	other than cash		
		997,181	997,181
14	DEFERRED TAXATION		
14	Taxable temporary differences		
	- accelerated depreciation for tax purpose	145,817	119,186
	Deductible temporary differences		
	- provision for gratuity	(1,113)	(1,644)
	 other provisions - for doubtful debts and stores 	(35,810)	(34,383)
	- minimum tax	(1,083)	(35,101)
		(38,006) 107,811	(71,128) 48,058
		107,011	40,030
15	CONTINGENCIES AND COMMITMENTS		
15.1	Contingencies		
	There is no change in the status of contingencies and they are same as disclosed in last and the year ended June 30, 2012.	nual audited financia	al statements for
15.2	Commitments		
	Commitments in respect of irrevocable letter of credits	23,551	48,781
	Guarantees given by banks on behalf of the Company	117,295	94,982
		140,846	143,763



		Nine months March 31, 2013 Rupees in t	March 31, 2012 thousands	For the qua March 31, 2013 Rupees in	March 31, 2012 thousands
16	TURNOVER - NET		(Un-au	aitea)	
	Local Export	2,010,956 70,122 2,081,078	1,587,666 283,676 1,871,342	752,436 - 752,436	676,199 83,042 759,241
	Less: Sales tax Federal excise duty	(277,347) (103,268) (380,615) 1,700,463	(246,536) (114,177) (360,713) 1,510,629	(103,784) (39,280) (143,064) 609,372	(93,193) (48,638) (141,831) 617,410
17	SELLING AND DISTRIBUTION COST				
	Salaries, wages and other benefits Vehicle running expenses Travelling and conveyence Communication Printing and stationery Entertainment Repair and maintenance Utilities Advertisements Freight charges - local sale	4,257 572 111 264 30 68 92 162 238 20,590	3,759 399 97 122 16 92 - 138 8,578	1,464 221 34 43 13 5 39 65 128 5,736	1,480 119 60 39 15 29 - 85 2,138
	Export logistics and related charges Commission Depreciation Miscellaneous	8,765 10,005 1,090 2,647 48,891	47,204 8,745 1,011 2,691 72,852	80 6,729 386 829 15,772	10,240 2,131 338 652 17,326
18	TAXATION Current tax Prior year charge Deferred tax charge	40,224 (18,929) 59,753 81,048	15,397 - 10,081 25,478	18,492 14 4,771 23,277	6,277 - 3,364 - 9,641
19	EARNING / (LOSS) PER SHARE - BASIC AND D	ILUTED			
	Profit / (loss) after taxation (Rupees in thousands)	82,136	(69,578)	57,964	18,911
	Weighted average number of ordinary shares	99,718,125	99,210,469	99,718,125	99,718,125
	Earning / (loss) per share (Rupee)	0.82	(0.70)	0.58	0.19

20 TRANSACTIONS WITH RELATED PARTIES

All transactions involving related parties arising in the normal course of business are conducted at commercial terms and conditions. The related parties comprise associated undertakings, other related group companies and persons, directors of the Company, staff retirement benefit fund and key management personnel. The Company carries out transactions with related parties in the normal course of business. Details of transactions / balances with related parties other than those disclosed elsewhere in these condensed interim unconsolidated financial statements are as follows:



Transactions with related parties	Nine months p March 31, 2013 — Rupees in t (Un-au	March 31, 2012 housands —
Summit Bank Limited		
 Markup on short term running finance and commission Income on bank deposit accounts 	9,554 148	10,755 2,215
International Complex Project Limited - Sale of cement	-	2,389
Al Abbas Cement Industries Limited		
- Common shared expenses - Purchase of coal (inclusive of GST)	40	193 125,596
- Payment on account of purchase of coal	- -	125,596
Safe Mix Concrete Products Limited - Sale of cement		805
Thatta Power (Pvt.) Limited		
- Common shared expenses	-	2,998
- Investment in shares - Purchase of electric power	71,199	299,158
Rotocast Engineering Company (Private) Limited	73,00	
- Sale of leasehold improvements	31,960	-
- Rent and repair and maintenance	4,139	12,800
Key management personnel	20.704	24.001
- Salaries and benefits - Sale of vehicle	29,784 158	24,881 437
Other related parties	100	137
- Contribution to Employees' Gratuity Fund	7,945	4,650
- Contribution to Employees' Provident Fund	3,301	3,102
	(Un-audited)	(Audited)
	March 31,	June 30,
	2013	2012
Balances with related parties	— Rupees in t	housands —
Summit Bank Limited - PLS account balance	3,544	1,027
Running finance	99,307	99,051
Accrued markup - finance charge	2,875	2,637
Accrued interest - interest income	22	6
Fhatta Power (Pvt.) Limited Receivable against common shared expenses	<u>_</u>	2,054
Payable against purchase of electric power	46,837	-
Al Abbas Cement Industries Limited (Payable) / receivable against common shared expenses	(870)	1,613
Safe Mix Concrete Products Limited - Advance against sale of cement	357	357
Rotocast Engineering Company (Private) Limited		
- Receivable against sale of leasehold improvements	31,960	-
NINE MONTHS REPORT - MARCH 2013 —————		18



- 20.1 There are no transactions with key management personnel other than under their terms of employment.
- 20.2 All transactions with related parties have been carried out on commercial terms and conditions.

21 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim unconsolidated financial statements have been authorized for issue on April 22, 2013 by the Board of Directors of the Company.



CHIEF EXECUTIVE OFFICER

DIDECTOR

NINE MONTHS REPORT - MARCH 2013 ——

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CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2013



Condensed Interim Consolidated Balance Sheet

As at March 31, 2013

	Note	(Un-audited) March 31, 2013 Rupees in t	(Audited) June 30, 2012
ASSETS		rapees in	
NON-CURRENT ASSETS			
Property, plant and equipment	6	2,229,240	1,214,654
Intangible assets		1,071	3,534
Long term investment in associate	7	164,090	138,587
Long term deposits		1,006	792
		2,395,407	1,357,567
CURRENT ASSETS			
Stores, spare parts and loose tools	8	576,654	330,466
Stock-in-trade	9	349,625	229,279
Trade debts	10	132,346	138,782
Loans and advances		23,319	36,808
Trade deposits and short term prepayments		15,245	9,118
Other receivables and accrued interest	11	44,764	3,528
Short term investments	12	306,000	
Sales tax refundable		78,925	_
Taxes refundable due from government		-	56,897
Income Tax refundable - net of provision		18,100	3,556
Cash and bank balances		233,477	6,111
		1,778,455	814,545
		4,173,862	2,172,112
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES		2 000 000	1 000 000
Authorized capital 200,000,000 (2012: 100,000,000)		2,000,000	1,000,000
ordinary shares of Rs. 10/- each			
Issued, subscribed and paid-up capital	13	997,181	997,181
Share premium	15	99,718	99,718
Accumulated profit/(loss)		28,793	(119,578
Equity attributable to owners of the Parent		1,125,692	977,321
Non-controlling interest		210,528	371,0=1
		210,326	27.000
Advance against subscription for right issue		1,336,220	27,000 1,004,321
NON-CURRENT LIABILITIES		1,330,220	1,004,321
		1,258,082	131,785
Long term financing Long term deposits		5,114	3,581
Deferred taxation	14	107,811	48,058
Deterred taxation	14	1,371,007	183,424
		1,571,007	105,121
CURRENT LIABILITIES		101.710	100.00
Trade and other payables		424,518	498,286
Accrued markup		47,581	11,816
Current maturity of long term financing		363,594	57,919
Short term borrowings		630,942	416,346
		1,466,635	984,367
COMPANIENCE AND COMPANIENCE			
CONTINGENCIES AND COMMITMENTS	15	4,173,862	2,172,112



NINE MONTHS REPORT - MARCH 2013 —



Condensed Interim Consolidated Profit & Loss Account (Un-audited)

For the nine months period ended March 31, 2013

	Note	Nine months p March 31, 2013	eriod ended March 31, 2012 — Rupees in t	For the qua March 31, 2013 housands	rter ended March 31, 2012
Sales - net Cost of sales	16	1,965,142 (1,490,057)	1,510,629 (1,370,745)	818,812 (564,702)	617,410 (539,050)
Gross profit		475,085	139,884	254,110	78,360
Selling and distribution cost Administrative expenses	17	(48,891) (55,519) (104,410)	(72,852) (49,404) (122,256)	(15,772) (16,225) (31,997)	(17,326) (15,492) (32,818)
Operating profit		370,675	17,628	222,113	45,542
Other operating expenses Finance cost		(59,052) (94,919) (153,971)	(86) (78,037) (78,123)	(25,393) (44,396) (69,789)	(23,331) (23,331)
Share of profit / (loss) from associate		25,503	(20,156)	(107)	2,810
Other operating income		22,259	31,449	11,849	7,956
Profit / (loss) before taxation		264,466	(49,202)	164,066	32,977
Taxation	18	(85,567)	(30,851)	(27,808)	(10,206)
Profit / (loss) after taxation		178,899	(80,053)	136,258	22,771
		—— Rupe	ees ———	——— Rup	ees ———
Earning / (loss) per share - basic and diluted	19	1.79	(0.81)	1.37	0.23

The annexed notes from 1 to 21 form an integral part of these condensed interim consolidated financial statements

CHIEF EXECUTIVE OFFICER

DIRECTOR

NINE MONTHS REPORT - MARCH 2013 -

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Condensed Interim Consolidated Statement of Comprehensive Income (Un-audited) For the nine months period ended March 31, 2013

	Nine months March 31, 2013	period ended March 31, 2012	For the qua March 31, 2013	arter ended March 31, 2012
	— Rupees in			thousands
Profit / (loss) after taxation	178,899	(80,053)	136,258	22,771
Other comprehensive income				
Other comprehensive income for the period	-	-	-	-
Total comprehensive profit / (loss) for the period	178,899	(80,053)	136,258	22,771
Total comprehensive profit / (loss) for the period attributable to:				
- Equity holders of the Parent	160,108	(80,053)	115,975	22,771
- Non-controlling interest	18,791	-	20,283	-
	178,899	(80,053)	136,258	22,771

The annexed notes from 1 to 21 form an integral part of these condensed interim consolidated financial statements.

CHIEF EXECUTIVE OFFICER

DIRECTOR

NINE MONTHS REPORT - MARCH 2013 —

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Condensed Interim Consolidated Cash Flow Statement (Un-audited)

For the nine months period ended March 31, 2013

Nine months period ended March 31, March 31, 2013 2012 — Rupees in thousands —

A. CASH FLOWS FROM OPERATING ACTIVITIES

Adjustment for:	
Depreciation 59,619 38,509	l
Amortization of intangibles 52 -	
Impairment of intangibles 2,412 -	
Finance cost 94,919 78,037	
Share of (profit)/loss from associate (25,503) 20,156	
Employee deferred benefits - gratuity 4,939 4,712	
Loss / (profit) on disposal of property, plant and equipment 34 (4,220)	
136,472 137,194	
Operating cash flows before working capital changes 400,938 87,992	
(Increase) / decrease in current assets	
Stores, spare parts and loose tools (246,188) (121,572)	l
Stock-in-trade (120,346) (34,062)	
Trade debts 6,436 39,592	
Loans and advances 13,489 12,494	
Trade deposits and short term prepayments (2,531) (5,102)	
Other receivable, accrued interest & sales tax refundable (88,201) 61,216	
(437,341) (47,434)	•
(Decrease) / increase in current liabilities	
Trade and other payables excluding gratuity payable (71,529) 220,259	
Cash (used in) / generated from operations (107,932) 260,817	
Finance cost paid (64,884) (80,146)	1
Finance cost paid (64,884) (80,146) Gratuity paid (7,945) (4,650)	
Tax refund / (paid) - net (4,630)	
(22,903) (22,903) (56,291) (107,699)	
Net cash (used in)/generated from operating activities (164,223) 153,118	
CASH FLOWS FROM INVESTING ACTIVITIES	
Capital expenditure (1,103,466) (307,797)	
Proceeds from disposal of property, plant and equipment 168 5,523	
Acquisition of short term investments (306,000) -	
Net cash used in investing activities $(1,409,298) \qquad (302,274)$	

В.



Nine months period ended March 31, March 31, 2013 2012 -- Rupees in thousands --

C. CASH FLOWS FROM FINANCING ACTIVITIES

Repayment of long term financing Long term finance obtained Proceeds from issuance of right shares Proceeds from issuance of right shares to non-controlling interest Long term deposits - assets Long term deposits - liabilities	(43,441) 1,475,413 - 153,000 (214) 1,533	(54,584) 120,000 22,504 - - 882
Net cash generated from financing activities	1,586,291	88,802
Net increase / (decrease) in cash and cash equivalents (A + B + C)	12,770	(60,354)
Cash and cash equivalents at beginning of the period	(410,235)	(211,976)
Cash and cash equivalents at end of the period	(397,465)	(272,330)
CASH AND CASH EQUIVALENTS		
Cash and bank balances	233,477	27,636
Short term borrowings	(630,942)	(299,966)
	(397,465)	(272,330)

The annexed notes from 1 to 21 form an integral part of these condensed interim consolidated financial statements.

CHIEF EXECUTIVE OFFICER

DIRECTOR

NINE MONTHS REPORT - MARCH 2013 —

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Condensed Interim Consolidated Statement of Changes in Equity (Un-audited) For the nine months period ended March 31, 2013

	Equity	Equity attributable to owners of the Parent				Total Equity
	Issued, subscribed and paid-up capital	Share premium	Accumulated Profit	Total	controlling interest	
			Rupees in t	housands ——		
Balance as at July 1, 2011	797,745	-	(94,777)	702,968	-	702,968
Ordinary Shares issued at a premium of Rs. 5 per share	199,436	99,718	-	299,154	-	299,154
Total comprehensive loss for the nine months period ended March 31, 2012						
Loss for the period	-	-	(80,053)	(80,053)	-	(80,053)
Balance as at March 31, 2012	997,181	99,718	(174,830)	922,069		922,069
Balance as at July 1, 2012	997,181	99,718	(119,578)	977,321	-	977,321
Shares issued to non-controlling interest		-	-	-	180,000	180,000
Total comprehensive income for the nine months period ended March 31, 2013						
Income for the period	-	-	160,108	160,108	18,791	178,899
Share of profit transferred to non-controlling interest at the time of acquisition	-	-	(11,737)	(11,737)	11,737	-
Balance as at March 31, 2013	997,181	99,718	28,793	1,125,692	210,528	1,336,220

The annexed notes from 1 to 21 form an integral part of these condensed interim consolidated financial statements.

CHIEF EXECUTIVE OFFICER

PUDECTOR



Notes to the Condensed Interim Consolidated Financial Statements (Un-audited) For the nine months period ended March 31, 2013

1 STATUS AND NATURE OF BUSINESS

Thatta Cement Company Limited was incorporated in Pakistan in 1980 as a public limited Company. The shares of the Company are quoted at the Karachi Stock Exchange. The Company's main business activity is manufacturing and marketing of cement. The registered office of the Company is situated at Pardesi House, Survey No. 2/I, Old Queens Road, Karachi. The production facility of the Company is located at Ghulamullah Road, Makli, District Thatta, Sindh.

1.1 The Group comprises of:

Thatta Cement Company Limited (TCCL) - Holding Company Thatta Power (Private) Limited - Subsidiary Al Abbas Cement Industries Limited - Associated Company

1.2 Thatta Power (Private) Limited

Thatta Power (Private) Limited (TPPL) is a subsidiary of Thatta Cement Company Limited. TPPL was a wholly owned subsidiary of the Company as at June 30, 2012. However right shares having cost of Rs. 180 million were issued by TPPL during the period which were renounced by the Company and were allocated to an associated company resulting in dilution of Company's holding from 100% to 62.43% as at March 31, 2013. The principal business of the subsidiary is generation, supply and transmission of electrical power. The subsidiary was incorporated under the Companies Ordinance, 1984 on November 12, 2010. As at March 31, 2013 TPPL has authorized and issued capital of Rs. 500 million and Rs. 479.16 million divided into 5,000,000 and 4,791,583 ordinary shares respectively. The subsidiary has started its commercial operations on December 12, 2012.

2 BASIS OF PREPARATION

These condensed interim consolidated financial statements of the Company for the nine months period ended March 31, 2013 have been prepared in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting, provisions of and directives issued under the Companies Ordinance, 1984. In case where the requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. The disclosures in the condensed interim consolidated financial statements do not include all of the information required in the annual audited consolidated financial statements of the Company as at and for the year ended June 30, 2012.

These condensed interim consolidated financial statements are unaudited and are being submitted to the shareholders as required under section 245 of the Companies Ordinance, 1984 and the listing regulation of Karachi Stock Exchange.

These condensed interim consolidated financial statements comprise of the Balance Sheet as at March 31, 2013 and Profit and Loss Account, Statement of Comprehensive Income, Cash Flow Statement and Statement of Changes in Equity for the nine months period ended March 31, 2013.

3 ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these condensed interim consolidated financial statements are the same as those applied in preparation of the annual audited consolidated financial statements as at and for the year ended June 30, 2012.

4 ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these condensed interim consolidated financial statements in conformity with approved accounting standards require management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets, liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision. In preparing these condensed interim consolidated financial statements, the significant judgments made by the management in applying the Company's accounting policies and key sources of estimation and uncertainty were the same as those that applied to the financial statements as at and for the year ended June 30, 2012.



5 FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual audited consolidated financial statements as at and for the year ended June 30, 2012.

		Note	(Un-audited) March 31, 2013 Rupees in	(Audited) June 30, 2012 thousands —-
6	PROPERTY, PLANT AND EQUIPMENT			
6.1	Operating fixed assets Capital work-in-progress Operating fixed assets	6.1 6.2	2,212,187 17,053 2,229,240	785,397 429,257 1,214,654
	Opening Written Down Value (WDV) Add: Additions during the period / year - at cost - Freehold land - Plant and machinery - Building - Vehicles - Electrical and gas installations - Furniture and fixtures - Office equipments - Laboratory equipment - Computers Less: WDV of deletions during the period / year Depreciation charge for the period / year WDV of assets written off		785,397 1,219,676 243,706 6,507 30,710 5,402 4,893 4,252 3,425 1,518,571 (32,162) (59,619) - (91,781) 2,212,187	803,767 155 12,211 - 3,526 - 405 2,324 13,414 2,885 34,920 (1,319) (50,719) (1,252) (53,290) 785,397
6.2	Capital work-in-progress			
	Opening balance Additions Transferred to operating fixed assets		429,257 1,021,744 (1,433,948) 17,053	896 428,361 - 429,257
7	LONG TERM INVESTMENT IN ASSOCIATE Company invested in shares of Al Abbas Cement Industries Limited having or	ost of Rs.	128 million repres	enting 7% (June
	The state of the s	01 100.	immon repres	

2012: 7%) of share capital. The Company acquired 25.6 million fully paid ordinary shares having face value of Rs. 10 each at discount of Rs. 5 per share. Aggregate market value of investment as at March 29, 2013 was Rs. 153.6 million.

254,483 Stores 8.1 444,412 Spare parts 172,103 115,894 Loose tools 201 151 616,716 370,528 Less: Provision for dead stores (8,803) (8,803) (31,259) (31,259)

Provision for slow moving stores and spares

STORES, SPARE PARTS AND LOOSE TOOLS

(40,062)576,654

This includes stores in transit of Rs. 30.62 million (June 2012: Rs. 25.932 million) as at the balance sheet date.

(40,062)330,466



		(Un-audited) March 31, 2013	(Audited) June 30, 2012
		Rupees in	thousands
9	STOCK-IN-TRADE		
	Raw material	19,700	42,061
	Packing material	26,203	23,994
	Work-in-process Finished Goods	265,411 38,311	124,450 38,774
	Fillistied Goods	30,311	30,774
		349,625	229,279
10	TRADE DEBTS		
	Considered good		
	Export proceeds receivable - secured	-	80,370
	Local - unsecured	70,350	58,412
	- secured	61,996 132,346	138,782
	Considered doubtful	132,340	130,702
	Cement stockiest	60,801	60,801
	Excessive rebate allowed	6,101	6,101
	Controller military accounts	5,126	5,126
	Other customers	241	241
		72,269	72,269
	Less: Provision for doubtful debts	(72,269)	(72,269)
		132,346	138,782
11	OTHER RECEIVABLE		
11	OTHER RECEIVABLE		
	Other receivable includes receivable from Rotocast Engineering Company (Pragainst disposal of leasehold improvements of previous office.	rivate) Limited amounting to I	Rs. 31.96 million
12	SHORT TERM INVESTMENTS		
12.1	Term deposit with National Bank of Pakistan	306,000	_
12.2	Above term deposit is made on November 30, 2012 for a period of one year a National Bank of Pakistan against bank guarantee issued to Sui Southern Gas (Pvt) Limited.		
13	ISSUED, SUBSCRIBED AND PAID-UP CAPITAL		
	Ordinary shares of Rs. 10/- each 89,418,125 (June 2012: 89,418,125) shares allotted for consideration paid in cash	894,181	894,181
	10,300,000 (June 2012: 10,300,000) shares allotted for consideration other than cash	103,000	103,000
		997,181	997,181



(Un-audited) (Audited)
March 31, June 30,
2013 2012
-- Rupees in thousands --

14 DEFERRED TAXATION

Taxable temporary differences

- accelerated depreciation for tax purpose

145,817 119,186

Deductible temporary differences

- provision for gratuity
- other provisions for doubtful debts and stores
- minimum tax

(1,113)	
(35,810)	
(1,083)	
(38,006)	

(1,644) (34,383) (35,101) (71,128)

107,811

48,058

15 CONTINGENCIES AND COMMITMENTS

15.1 Contingencies

There is no change in the status of contingencies and they are same as disclosed in last published annual audited consolidated financial statements for the year ended June 30, 2012.

15.2 Commitments

Commitments in respect of irrevocable letter of credits Guarantees given by banks on behalf of the Company **23,551** 48,781 **423,295** 94,982

446,846 143,763

Nine months period ended March 31, March 31, 2013 2012 For the quarter ended March 31, March 31, 2013 2012

-- Rupees in thousands -- -- Rupees in thousands ---

----- (Un-audited) ------

2,317,879	1,587,666	995,282	676,199
70,122	283,676	-	83,042
2,388,001	1,871,342	995,282	759,241

(319,591)	(246,536)	(137,190)	(93,193)
(103,268)	(114,177)	(39,280)	(48,638)
(422,859)	(360,713)	(176,470)	(141,831)
1,965,142	1,510,629	818,812	617,410

16 TURNOVER - NET

Local Export

Less: Sales tax

Federal excise duty



		Nine months March 31, 2013 Rupees in	March 31, 2012	For the qua March 31, 2013 Rupees in	March 31, 2012 thousands
			(UII-au	aitea)	
17	SELLING AND DISTRIBUTION COST				
	Salaries, wages and other benefits	4,257	3,759	1,464	1,480
	Vehicle running expenses	572	399	221	119
	Travelling and conveyence	111	97	34	60
	Communication	264	122	43	39
	Printing and stationery	30	16	13	15
	Entertainment	68	92	5	29
	Repair and maintenance	92	-	39	-
	Utilities	162	-	65	-
	Advertisements	238	138	128	85
	Freight charges - local sale	20,590	8,578	5,736	2,138
	Export logistics and related charges	8,765	47,204	80	10,240
	Commission	10,005	8,745	6,729	2,131
	Depreciation	1,090	1,011	386	338
	Miscellaneous	2,647	2,691	829	652
		48,891	72,852	15,772	17,326
18	TAXATION				
	Current tax	44,755	20,770	23,023	6,842
	Prior year charge	(18,941)	, <u> </u>	14	´-
	Deferred tax charge	59,753	10,081	4,771	3,364
		85,567	30,851	27,808	10,206
19	EARNING / (LOSS) PER SHARE - BASIC AND D	ILUTED			
	Profit / (loss) after taxation (Rupees in thousands)	178,899	(80,053)	136,258	22,771
	Weighted average number of ordinary shares	99,718,125	99,210,469	99,718,125	99,718,125
	Earning / (loss) per share (Rupees)	1.79	(0.81)	1.37	0.23
20	TRANSACTIONS WITH RELATED PARTIES				

All transactions involving related parties arising in the normal course of business are conducted at commercial terms and conditions. The related parties comprise associated undertakings, other related group companies and persons, directors of the Company, staff retirement benefit fund and key management personnel. The Company carries out transactions with related parties in the normal course of business. Details of transactions / balances with related parties other than those disclosed elsewhere in these condensed interim consolidated financial statements are as follows:



Transactions with related parties	Nine months period end March 31, March 3 2013 2012 Rupees in thousands	31,
Summit Bank Limited	(Un-audited)	
Markup on short term running finance / STFF and commission Income on bank deposit accounts	13,458 10,7 523 19,8	
International Complex Project Limited - Sale of cement	- 2,3	389
Al Abbas Cement Industries Limited - Common shared expenses - Purchase of coal (inclusive of GST) - Payment on account of purchase of coal	40 1 - 125,5 - 125,5	
Safe Mix Concrete Products Limited - Sale of cement	- 8	805
Rotocast Engineering Company (Private) Limited - Sale of leasehold improvements - Rent and repair and maintenance	31,960 - 4,139 12,8	- 300
Key management personnel - Salaries and benefits - Sale of vehicle	29,784 24,8 158 4	381 437
Other related parties - Contribution to Employees' Gratuity Fund - Contribution to Employees' Provident Fund		650 102
	(Un-audited) (Audite March 31, June 30 2013 2012	-
Balances with related parties	Rupees in thousands	
Summit Bank Limited PLS account balance Running finance Share in syndicated term finance facility (STFF) Accrued markup - finance charge Accrued interest - interest income	99,307 99,0 59,062	063 051 - 637 54
Al Abbas Cement Industries Limited - (Payable) / receivable against common shared expenses	(870) 1,6	513
Safe Mix Concrete Products Limited - Advance against sale of cement	35 7 3	357
Rotocast Engineering Company (Private) Limited - Receivable against sale of leasehold improvements	31,960	-

 $\textbf{20.1} \quad \text{There are no transactions with key management personnel other than under their terms of employment.} \\$

20.2 All transactions with related parties have been carried out on commercial terms and conditions.

21 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim consolidated financial statements have been authorized for issue on April 22, 2013 by the Board of Directors of the Company.

CHIEF EXECUTIVE OFFICER