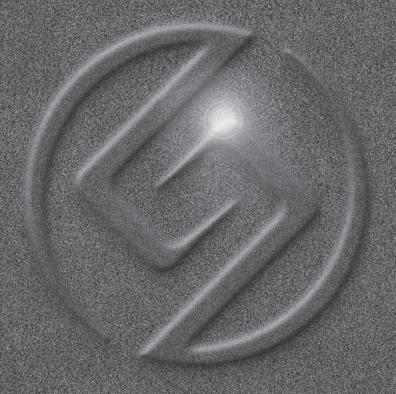
# Building Foundations

First Quarterly Report: September 2014



THATTA CEMENT
COMPANY LIMITED

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## Vision

To transform the Company into a modern and dynamic cement manufacturing unit fully equipped to play a meaningful role on sustainable basis in the economy of Pakistan.

## **Mission**

- To provide quality products to customers at competitive prices; and
- To generate sufficient profit to add to the shareholders' value.

### COMPANY INFORMATION

#### BOARD OF DIRECTORS

Mr. Khawaja Mohammad Salman Younis

Mr. Muhammad Fazlullah Shariff

Mr. Shahid Aziz Siddiqui

Mr. Agha Sher Shah

Mr. Wazir Ali Khoja Mr. Saleem Zamindar

Mr. Attaullah A. Rasheed

#### AUDIT COMMITTEE

Mr. Wazir Ali Khoja

Mr. Khawaja Mohammad Salman Younis

Mr. Shahid Aziz Siddiqui

#### HR & REMUNERATION COMMITTEE

Mr. Khawaja Mohammad Salman Younis

Mr. Muhammad Fazlullah Shariff

Mr. Saleem Zamindar

#### CHIEF FINANCIAL OFFICER & COMPANY SECRETARY

Muhammad Taha Hamdani

#### STATUTORY AUDITOR

M/s KPMG Taseer Hadi & Co., Chartered Accountants

#### COST AUDITOR

M/s Siddiqi & Co., Cost & Management Accountants

#### CORPORATE ADVISOR

M/s Shekha & Mufti, Chartered Accountants

#### LEGAL ADVISOR

M/s Usmani & Iqbal

#### **BANKERS**

Sindh Bank Limited National Bank of Pakistan Summit Bank Limited Bank Al-Falah Limited Habib Bank Limited Silk Bank Limited

Chairman

Chief Executive Officer

Director Director Director Director

Director

Chairman Member

Member

Chairman Member Member

#### REGISTERED OFFICE

Office No. 606-608A, Continental Trade Center, Block 8, Clifton, Karachi UAN: 0092-21-111-842-882 Fax no.: 0092-21-35303074-75 Website: www.thattacement.com

E-mail: info@thattacement.com

#### **FACTORY**

Ghulamullah Road, Makli, District Thatta, Sindh 73160

#### SHARE REGISTRAR

THK Associates (Pvt) Limited 2nd Floor, State Life Building No. 3 Dr. Ziauddin Ahmed Road Karachi-75530 UAN 111-000-322, Fax: 35655595 Website: www.thk.com.pk

### DIRECTORS' REVIEW

The Board of Directors present herewith their review and the un-audited condensed interim financial statements for the quarter ended September 30, 2014.

#### INDUSTRY OVERVIEW

During the first quarter of the current fiscal year, which began on July 1, 2014, the cement industry posted growth of 9.9% in local sales compared with sales during the first quarter of previous fiscal year. However, exports declined by 8.1% compared with exports during the year-earlier quarter. Overall growth was 4.69% year-on-year for the quarter.

The cement industry is already facing a lot of issues due to high duty/tax structures, impractical imposition of sales taxes, increasing coal import duties, increasing power tariffs and axel load restrictions for haulage trucks that limit load capacities. Now reportedly smuggling of cheap cement from Iran is unsettling the Balochistan market. As a result domestic cement uptake in the south of the country is being seriously affected due to the influx of Iranian cement. Statistics show that, against a 10.8% increase in domestic sales in the north during the first quarter of the current fiscal year, the domestic sales in the south showed an increase of only 5.4%.

Such lopsided sales are 'puzzling' at a time when the economic activities in the south have picked up appreciably. In all probability the consumption in the south has not increased at par or higher than the northern region because of the Iranian cement smuggled without paying the duties and sales tax has penetrated the southern market, which is close to the Iranian border. The authorities need to ensure that smuggling of cement is controlled effectively to save the cement industry and loss of revenue to the exchequer.

#### BUSINESS PERFORMANCE

#### a. Production and Sales Volume Performance

The clinker production of the Company during the period under review was 64,224 tons which is 57.08% of its rated capacity as compared to 53.47% in the corresponding period. Cement production was lower by 7.29% than that of the corresponding period on account of lower off take due to Eid-ul-Fitr and Eid-ul-Azha etc. Following is the comparative data of production and dispatches made during the current quarter vs same quarter last year:

|                          | September<br>2014 | September<br>2013 | Varia   | nce     |
|--------------------------|-------------------|-------------------|---------|---------|
|                          |                   | - Metric Tons     | s       | %       |
| Plant capacity - Clinker | 112,500           | 112,500           |         |         |
| Production               |                   |                   |         |         |
| Clinker                  | 64,224            | 60,153            | 4,071   | 6.77    |
| Cement                   | 63,459            | 68,449            | (4,990) | (7.29)  |
| GBFS                     | 1,300             | 4,556             | (3,256) | (71.46) |
| Class G Cement           | 336               | 816               | (480)   | (58.82) |
| Dispatches               |                   |                   |         |         |
| Cement                   |                   |                   |         |         |
| - Local                  | 66,565            | 66,829            | (264)   | (0.39)  |
| - Class G                | 336               | 816               | (480)   | (58.82) |
| - Exports                | 450               | 1,620             | (1,170) | (72.22) |
|                          | 67,351            | 69,265            | (1,914) | (2.78)  |
| - GBFS                   | 1,300             | 4,556             | (3,256) | (71.46) |
|                          | 68,651            | 73,821            | (5,170) | (7.00)  |

Clinker production had remained limited on account of sufficient stock of clinker that has been built up to meet the cement demand during the planned stoppage to carry out BMR of the production facility. The plant shutdown is expected in third quarter of the financial year under review.

A comparative analysis of sales volume of the industry vis-à-vis the Company is as under:

|                               | September<br>2014 | September<br>2013 | Varia           | nce               |
|-------------------------------|-------------------|-------------------|-----------------|-------------------|
| Cement Industry               | M                 | illion Metric     | Tons            | %                 |
| Local sales                   | 6.103             | 5.556             | 0.547           | 9.84              |
| Exports                       | 2.060             | 2.241             | (0.181)         | (8.08)            |
|                               | 8.163             | 7.797             | 0.366           | 4.69              |
| Thatta Cement Company Limited |                   | Metric Ton        | S               |                   |
| Local sales                   | 68,201            | 72,201            | (4,000)         | (5.54)            |
| Exports                       | 450<br>68,651     | 1,620<br>73,821   | (1,170) (5,170) | (72.22)<br>(7.00) |

#### b. Financial Performance

A comparison of the key financial results of the Company's performance for the quarter ended September 30, 2014 with the same period last year is as under:

|                            | Rupees in | Rupees in thousands |  |  |
|----------------------------|-----------|---------------------|--|--|
| Turnover - net             | 500,171   | 472,681             |  |  |
| Gross profit               | 169,458   | 117,781             |  |  |
| Profit before taxation     | 112,176   | 54,413              |  |  |
| Profit after taxation      | 85,916    | 26,121              |  |  |
| Earnings per share (Rupee) | 0.86      | 0.26                |  |  |

The cost of production during the quarter ended September 30, 2014 was 8.96% lower as compared to the cost of production during the same period of last year. Reduction in cost of production together with selling price increase has contributed to increase in gross profit margin during the quarter to 33.88% as compared to 24.92% in the corresponding period. The Company earned a profit before tax of Rs.112.176 million after providing depreciation of Rs. 11.137 million.

### (i) Sales Performance

The sales of the Company during the quarter ended September 30, 2014 increased by 5.81% in value terms whereas it declined 7% in terms of volume.

#### (ii) Cost of Sales

The cost of sales ratio has declined to 66.12% during the quarter as compared to 75.08% in the corresponding period. The decline is mainly on account of increase in sales price, easing of coal prices and improved plant efficiency which resulted in higher gross profit margin thereby reducing the cost of sales ratio.

#### (iii) Distribution Cost

Distribution cost has decreased by 42.34% during the quarter as compared to the corresponding period of last year mainly on account of reduction in commission expense and export related expenses.

#### (iv) Finance Cost

Finance cost has reduced by 14.75% during the quarter as compared to the corresponding period of last year mainly on account of repayment of long term financing and interest accrued on BMR financing was recorded in

Capital Work in Progress and hence not charged to profit and loss account. However, the impact of decrease was mitigated by increase in short term borrowings from Rs. 527.916 million as on September 30, 2013 to Rs. 607.536 million as on September 30, 2014.

#### FUTURE OUTLOOK

Local sales of cement is expected to grow in the back drop of initiation of energy projects, construction of Diamer Bhasha dam and other water reservoirs, privatization of public sector enterprises and projects related to low cost housing schemes and individual households would also generate demand for cement in different parts of the country in upcoming quarters of the current financial year.

Devastation in Punjab by recent floods has rendered people homeless and caused damage to property and infrastructure. Domestic sales is expected to further go up as the construction activity picks up pace, chiefly due to demand of cement in areas where rehabilitation process starts in Punjab and internally displaced persons will be returning to their native areas. Moreover, stable rupee dollar parity would also encourage the investment climate in the country which is anticipated to attract more investments in the industrial and construction sectors of the economy. All in all the remaining period of the financial year is expected to remain buoyant for the cement industry where volumes are expected to grow and selling price remains stable or improved.

### Balancing, Modernization and Rehabilitation (BMR)

The BMR is expected to be completed during the current financial year as scheduled followed by trial run and commissioning. The completion of BMR would yield manifold benefits to the Company and enable it to promote its range of products and fetch additional market share.

## Cement Grinding, Storing and Bagging Plant

The project has been temporarily suspended due to non-signing of Land Lease Agreement (LLA) despite the fact that the basic engineering of the project has been completed. Moreover, Sri Lanka Port Authority (SLPA) and Central Environment Agency are being approached for the utmost and timely resolution of the matter and signing of LLA.

#### PERFORMANCE OF THE GROUP

A brief of the financial position and performance of the Group for the quarter ended September 30, 2014 is provided below.

| Balance Sheet                 | September 2014 | June<br>2014 |
|-------------------------------|----------------|--------------|
|                               | Rupees in      | thousands    |
| Property, plant and equipment | 2,889,448      | 2,699,846    |
| Stock-in-trade                | 470,748        | 418,063      |
| Trade debts                   | 391,910        | 281,608      |
| Paid-up Share Capital         | 997,181        | 997,181      |
| Total equity                  | 1,718,518      | 1,614,395    |
| Trade and other payables      | 459,764        | 576,414      |
| Short Term Borrowings         | 607,536        | 419,261      |

| Profit and loss             | September<br>2014 | September<br>2013 |
|-----------------------------|-------------------|-------------------|
|                             | Rupees in t       | housands          |
| Turnover - net              | 765,630           | 670,978           |
| Gross profit                | 260,500           | 227,324           |
| Profit before taxation      | 164,060           | 82,561            |
| Profit after taxation       | 133,915           | 50,185            |
| Earnings per share (Rupees) | 1.16              | 0.37              |

#### ACKNOWLEDGEMENT

The Directors are grateful to the Company's shareholders, financial institutions and customers for their continued cooperation, support and patronage. The Directors acknowledge the dedicated services, loyalty and hard work of all the employees of the Company and hope their continued dedication shall further consolidate the Company and its standing.

On behalf of the Board

Muhammad Fazlullah Shariff

-> shar)

Karachi: October 27, 2014 Chief Executive Officer

| CONDENSED INTERIM UNCONSOLIDATED |  |
|----------------------------------|--|
| FINANCIAL STATEMENTS             |  |
| FOR THE QUARTER ENDED            |  |
| SEPTEMBER 30, 2014               |  |
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## CONDENSED INTERIM UNCONSOLIDATED BALANCE SHEET

As at September 30, 2014

| 1   |      |                                   |                           |
|---|------|-----------------------------------|---------------------------|
|   | Note | (Un-audited)<br>September<br>2014 | (Audited)<br>June<br>2014 |
| ASSETS  |      | (Rupees in t                      | housands)                 |
| NON-CURRENT ASSETS  |      | •                                 |                           |
| Property, plant and equipment                               | 6    | 1,614,806                         | 1,415,559                 |
| Intangible assets   |      | 3,991                             | 318                       |
| Long term investment in subsidiary                          |      | 299,158                           | 299,158                   |
| Long term investment - available-for-sale                   | 7    | 128,347                           | 140,106                   |
| Long term deposits  |      | 1,106                             | 1,006                     |
| CURRENT ASSETS  |      | 2,047,408                         | 1,856,147                 |
| Stores, spare parts and loose tools                         | 8    | 389,508                           | 379,653                   |
| Stock-in-trade  | 9    | 484,311                           | 431,626                   |
| Trade debts   | 10   | 181,679                           | 117,390                   |
| Loans and advances  | 11   | 16,275                            | 13,430                    |
| Trade deposits and short term prepayments                   | 11   | 20,580                            | 20,844                    |
| Other receivables and accrued interest                      | 12   | 108,059                           | 113,723                   |
| Taxation - net  |      | 10,223                            | _                         |
| Sales tax refundable  |      | 11,969                            | 8,252                     |
| Cash and bank balances                                      |      | 60,214                            | 28,448                    |
|   |      | 1,282,818                         | 1,113,366                 |
|   |      | 3,330,226                         | 2,969,513                 |
| EQUITY AND LIABILITIES                                      |      |                                   |                           |
| SHARE CAPITAL AND RESERVES                                  |      |                                   |                           |
| Authorized capital 200,000,000 (June 30, 2014: 200,000,000) |      |                                   |                           |
| ordinary shares of Rs. 10/- each                            |      | 2,000,000                         | 2,000,000                 |
|   |      |                                   |                           |
| Issued, subscribed and paid-up capital                      | 13   | 997,181                           | 997,181                   |
| Share premium   |      | 99,718                            | 99,718                    |
| Revaluation of available-for-sale investment                |      | (11,759)                          | -                         |
| Accumulated profit  |      | 338,274                           | 252,358                   |
| NON-CURRENT LIABILITIES                                     |      | 1,423,414                         | 1,349,257                 |
| Long term financing   |      | 728,299                           | 484,652                   |
| Long term deposits  |      | 3.889                             | 5,971                     |
| Long term deposits  Long term employee benefit              |      | 13.417                            | 13.185                    |
| Deferred taxation   | 14   | 139,229                           | 132,039                   |
| beleffed taktion  | - 11 | 884,834                           | 635,847                   |
| CURRENT LIABILITIES   |      | 001,001                           | 000,017                   |
| Trade and other payables                                    | 15   | 363,142                           | 522,427                   |
| Accrued mark-up   |      | 33,381                            | 17,863                    |
| Current maturity of long term financing                     |      | 17,919                            | 24,586                    |
| Taxation - net  |      | -                                 | 272                       |
| Short term borrowings                                       |      | 607,536                           | 419,261                   |
|   |      | 1,021,978                         | 984,409                   |
| CONTINGENCIES AND COMMITMENTS                               | 16   |                                   |                           |
|   |      | 3,330,226                         | 2,969,513                 |
|   |      |                                   |                           |

The annexed notes from 1 to 24 form an integral part of these condensed interim unconsolidated financial statements.

DIRECTOR

## CONDENSED INTERIM UNCONSOLIDATED PROFIT & LOSS ACCOUNT (UN-AUDITED)

For the quarter ended September 30, 2014

|  | Note | September<br>2014                | September<br>2013                |
|--|------|----------------------------------|----------------------------------|
|  |      | (Rupees in t                     | thousands)                       |
| Sales - net  | 17   | 500,171                          | 472,681                          |
| Cost of sales  | 18   | (330,713)                        | (354,900)                        |
| Gross profit   |      | 169,458                          | 117,781                          |
| Selling and distribution cost<br>Administrative expenses |      | (7,541)<br>(22,088)<br>(29,629)  | (13,079)<br>(17,921)<br>(31,000) |
| Operating profit   |      | 139,829                          | 86,781                           |
| Other operating expenses<br>Finance cost                 |      | (18,005)<br>(16,592)<br>(34,597) | (16,606)<br>(19,465)<br>(36,071) |
| Other income   |      | 6,944                            | 3,703                            |
| Profit before taxation                                   |      | 112,176                          | 54,413                           |
| Taxation   | 19   | (26,260)                         | (28,292)                         |
| Profit after taxation                                    |      | 85,916                           | 26,121                           |
|  |      | Rı                               | ipee                             |
| Earnings per share - basic and diluted                   | 20   | 0.86                             | 0.26                             |

The annexed notes from 1 to 24 form an integral part of these condensed interim unconsolidated financial statements.

First Quarterly Report : September 2014 11

## CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

For the quarter ended September 30, 2014

| September  | September  |
|------------|------------|
| 2014       | 2013       |
| (Rupees in | thousands) |

Profit after taxation

85,916

26,121

Other comprehensive loss

Items to be reclassified to profit and loss account in subsequent periods

Revaluation of available-for-sale investment

(11,759)

Total comprehensive income for the quarter

74,157

26,121

The annexed notes from 1 to 24 form an integral part of these condensed interim unconsolidated financial statements.

CHIEF EXECUTIVE

DIRECTOR

## CONDENSED INTERIM UNCONSOLIDATED CASH FLOW STATEMENT (UN-AUDITED)

For the quarter ended September 30, 2014

|  | September<br>2014 | September<br>2013 |
|--|-------------------|-------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                                     | (Rupees in t      | thousands)        |
| Profit before taxation   | 112,176           | 54,413            |
| Adjustment for:  | 44.00             |                   |
| Depreciation   | 11,137            | 10,869            |
| Amortization of intangible assets Finance cost                           | 16,592            | 19,465            |
| Provision for gratuity   | 2,865             | 2,032             |
| Provision for leave encashment   | 526               | 337               |
| Gain on disposal of property, plant and equipment                        | (170)             | (386)             |
|  | 31,027            | 32,344            |
| Operating cash flows before working capital changes                      | 143,203           | 86,757            |
| (Increase) / decrease in current assets                                  |                   |                   |
| Stores, spare parts and loose tools                                      | (9,855)           | (191,088)         |
| Stock-in-trade   | (52,685)          | (27,775)          |
| Trade debts  | (64,289)          | 23,511            |
| Loans and advances   | (2,845)           | (3,459)           |
| Trade deposits and short term prepayments                                | 264               | (354)             |
| Other receivable, accrued interest and sales tax refundable              | 1,947             | (38,148)          |
| Increase / (decrease) in current liabilities                             | (127,463)         | (237,313)         |
| Trade and other payables excluding gratuity payable and dividend payable | (147,363)         | 260,290           |
| Cash (used in) / generated from operations                               | (131,623)         | 109,734           |
| Finance cost paid  | (1,074)           | (22,029)          |
| Gratuity paid  | (14,749)          | (5,386)           |
| Leave encashment paid  | (294)             | (866)             |
| Tax paid - net   | (29,565)          | (16,757)          |
|  | (45,682)          | (45,038)          |
| Net cash (used in) / generated from operating activities                 | (177,305)         | 64,696            |
| CASH FLOWS FROM INVESTING ACTIVITIES                                     |                   |                   |
| Capital expenditure  | (210,829)         | (22,669)          |
| Addition in intangible assets  | (3,750)           | -                 |
| Dividend paid  | (38)              | -                 |
| Proceeds from disposal of property, plant and equipment                  | 615               | 500               |
| Long term deposits - assets  | (100)             | -                 |
| Net cash used in investing activities                                    | (214,102)         | (22,169)          |

## CONDENSED INTERIM UNCONSOLIDATED CASH FLOW STATEMENT (UN-AUDITED)

For the quarter ended September 30, 2014

|  | September<br>2014                | September<br>2013               |
|--|----------------------------------|---------------------------------|
| CASH FLOWS FROM FINANCING ACTIVITIES   | (Rupees in t                     | housands)                       |
| Repayment of long term financing<br>Long term financing obtained<br>Long term deposits - liabilities | (11,147)<br>248,127<br>(2,082)   | (14,480)                        |
| Net cash generated from / (used in) financing activities   | 234,898                          | (14,480)                        |
| Net (decrease) / increase in cash and cash equivalents   | (156,509)                        | 28,047                          |
| Cash and cash equivalents at beginning of the period   | (390,813)                        | (549,385)                       |
| Cash and cash equivalents at end of the quarter  | (547,322)                        | (521,338)                       |
| CASH AND CASH EQUIVALENTS  |                                  |                                 |
| Cash and bank balances<br>Short term borrowings  | 60,214<br>(607,536)<br>(547,322) | 6,578<br>(527,916)<br>(521,338) |

The annexed notes from 1 to 24 form an integral part of these condensed interim unconsolidated financial statements.

## CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

For the quarter ended September 30, 2014

|   | Issued,<br>subscribed<br>and paid-up<br>capital | Share<br>premium | Revaluation<br>of available<br>-for-sale<br>investment | Accumulated<br>profit | Total     |
|---|---|------------------|--|-----------------------|-----------|
|   |   | (Rupe            | ees in thous   | ands)                 |           |
| Balance as at July 1, 2013  | 997,181   | 99,718           | -  | 7,036                 | 1,103,935 |
| Total comprehensive income for the quarter ended September 30, 2013 |   |                  |  |                       |           |
| Profit after taxation   | -   | -                | -  | 26,121                | 26,121    |
| Other comprehensive income  | -   | -                | -  | -                     | -         |
| Balance as at September 30, 2013                                    | 997,181   | 99,718           |  | 33,157                | 1,130,056 |
| Balance as at July 1, 2014  | 997,181   | 99,718           | -  | 252,358               | 1,349,257 |
| Total comprehensive income for the quarter ended September 30, 2014 |   |                  |  |                       |           |
| Profit after taxation   | -   | -                | -  | 85,916                | 85,916    |
| Deficit on revaluation of available-for-sale investment             | -   | -                | (11,759)   | -                     | (11,759)  |
| Balance as at September 30, 2014                                    | 997,181   | 99,718           | (11,759)   | 338,274               | 1,423,414 |

The annexed notes from 1 to 24 form an integral part of these condensed interim unconsolidated financial statements.

CHIEF EXECUTIVE

## NOTES TO THE CONDENSED INTERIM UNCONSOLIDATED FINANCIAL STATEMENTS

For the quarter ended September 30, 2014

#### 1 STATUS AND NATURE OF BUSINESS

Thatta Cement Company Limited ("the Company") was incorporated in Pakistan in 1980 as a public limited Company. The shares of the Company are quoted at the Karachi Stock Exchange. The Company's main business activity is manufacturing and marketing of cement. The registered office of the Company is situated at Office No. 606, 607, 608 & 608A, Continental Trade Centre, Block 8, Clifton, Karachi - 75600. The production facility of the Company is located at Ghulamullah Road, Makli, District Thatta, Sindh.

#### 2 BASIS OF PREPARATION

These condensed interim unconsolidated financial statements for the quarter ended September 30, 2014 have been prepared in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where the requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984 have been followed. The disclosures in the condensed interim unconsolidated financial statements do not include all of the information required in the annual audited unconsolidated financial statements and should be read in conjunction with the annual audited unconsolidated financial statements of the Company as at and for the year ended June 30, 2014.

These condensed interim unconsolidated financial statements are unaudited and are being submitted to the shareholders as required under section 245 of the Companies Ordinance, 1984 and the Karachi Stock Exchange Regulations.

These condensed interim unconsolidated financial statements comprise of the Unconsolidated Balance Sheet as at September 30, 2014 and Unconsolidated Profit and Loss Account, Unconsolidated Statement of Comprehensive Income, Unconsolidated Cash Flow Statement and Unconsolidated Statement of Changes in Equity for the quarter then ended.

#### 3 ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these condensed interim unconsolidated financial statements are the same as those applied in preparation of the annual audited unconsolidated financial statements as at and for the year ended June 30, 2014.

#### ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of these condensed interim unconsolidated financial statements in conformity with approved accounting standards requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets, liabilities, income and expenses, Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision. In preparing these condensed interim unconsolidated financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied to the annual audited unconsolidated financial statements as at and for the year ended June 30, 2014 except for the following:

#### 4.1 Change in accounting estimate

The Company has changed the depreciation method of all items of property, plant and equipment except for plant and machinery and lease hold improvements from reducing balance method to straight line method as the management believes that it better reflects the pattern in which the asset's future economic benefits are expected to be consumed. Further, depreciation method of utilities as included in plant and machinery has also been changed from reducing balance method to straight line method. Management has incorporated the effect of change in estimate in accordance with IAS 8 - "Accounting Policies, Changes in Accounting Estimates and Errors" in the financial statements.

There would have been no change in the depreciation expense for the quarter ended September 30, 2014 if the said change was not made because the carrying value of items of property, plant and equipment as at June 30, 2014, have been considered as cost as on July 1, 2014 for the purpose of calculating depreciation expense for the quarter ended September 30, 2014. The effect of the change on future periods is not disclosed as it is considered impracticable.

#### FINANCIAL RISK MANAGEMENT 5

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual audited unconsolidated financial statements as at and for the year ended June 30, 2014.

|     |   | Note       | (Un-audited)<br>September<br>2014  | (Audited)<br>June<br>2014   |
|-----|---|------------|--|---|
| 6   | PROPERTY, PLANT AND EQUIPMENT   |            | (Rupees in   | tnousands)  |
| 6.1 | Operating fixed assets Capital work-in-progress Major stores and spares Operating fixed assets  | 6.1<br>6.2 | 813,162<br>710,563<br>91,081<br>1 <u>,614,806</u>  | 817,460<br>503,987<br>94,112<br><u>1,415,559</u>  |
|     | Opening Written Down Value (WDV)  |            | 817,460  | 798,928   |
|     | Additions during the quarter / year - at cost - Factory building on freehold land - Housing colonies - Plant and machinery - Quarry equipment - Vehicles - Office equipment - Laboratory equipment - Computers  WDV of deletions during the quarter / year Depreciation charge for the quarter / year |            | 991<br>384<br>2,422<br>818<br>2,406<br>141<br>122<br>-<br>7,284<br>(445)<br>(11,137)<br>(11,582) | 1,418<br>55,929<br>-<br>9,358<br>1,047<br>463<br>1,133<br>69,348<br>(2,455)<br>(48,361)<br>(50,816) |
|     |   |            | 813,162  | 817,460   |
| 6.2 | Capital work-in-progress  |            |  |   |
|     | Opening balance<br>Additions<br>Transferred to operating fixed assets   |            | 503,987<br>207,951<br>(1,375)<br>710,563   | 84,477<br>455,497<br>(35,987)<br>503,987  |

#### 7 LONG TERM INVESTMENT - AVAILABLE-FOR-SALE

Long term investment - available-for-sale represents investment in 25.019 million shares (June 30, 2014: 25.019 million shares) of Power Cement Limited (PCL). The market value per share of PCL is Rs. 5.13 per share as on September 30, 2014 (June 30, 2014: Rs. 5.6 per share). Reduction in the value of investment amounting to Rs. 11.759 million is recorded in 'Other Comprehensive Income' for the quarter ended September 30, 2014.

| 8   | STORES, SPARE PARTS AND LOOSE TOOLS  | Note   | (Un-audited)<br>September<br>2014<br>(Rupees in  | (Audited)<br>June<br>2014<br>thousands)          |
|-----|--|--------|--|--|
|     | Stores Spare parts Loose tools   | 8.1    | 310,897<br>106,434<br>196<br>417,527             | 306,747<br>100,743<br>182<br>407,672             |
|     | Provision for dead stores<br>Provision for slow moving stores and spares                                   |        | (2,828)<br>(25,191)<br>(28,019)<br>389,508       | (2,828)<br>(25,191)<br>(28,019)<br>379,653       |
| 8.1 | This includes stores in transit of Rs. 101.556 million million) as at the balance sheet date.              | n (Jun | e 30, 2014: R                                    | s. 184.874                                       |
| 9   | STOCK-IN-TRADE   |        |  |  |
|     | Raw material Packing material Work-in-process Finished goods   |        | 47,446<br>25,749<br>387,517<br>23,599<br>484,311 | 42,258<br>24,346<br>329,667<br>35,355<br>431,626 |
| 10  | TRADE DEBTS  |        |  |  |
|     | Considered good Local - unsecured  |        | 181,679  | 117,390  |
|     | Considered doubtful Cement stockiest Excessive rebate allowed Controller military accounts Other customers |        | 60,801<br>6,101<br>5,126<br>952<br>72,980        | 60,801<br>6,101<br>5,126<br>952<br>72,980        |
|     | Provision for doubtful debts   |        | (72,980)   | (72,980)   |
|     |  |        | 181,679  | 117,390  |

|      |  | Note              | September<br>2014                          | June<br>2014                                 |
|------|--|-------------------|--|--|
| 11   | LOANS AND ADVANCES   |                   | (Rupees in th                              | nousands)                                    |
|      | Considered good<br>To employees  |                   | 98   | 111  |
|      | Advances - guarantee margin - advance to vendors - others  |                   | 662<br>14,011<br>1,504<br>16,177<br>16,275 | 1,162<br>10,867<br>1,290<br>13,319<br>13,430 |
| 12   | OTHER RECEIVABLES AND ACCRUED INTEREST   |                   |  |  |
|      | Interest receivable from banks Pre-incorporation and pre-commencement expenses of Thatta Cement Company (Private) Limited (TCCPL)  | 12.1<br>12.2      | 803<br>31,813                              | 849<br>31,813                                |
|      | Deposit with Commissioner Workmen's Compensation<br>Refund against Fuel Price Adjustment<br>Others   |                   | 14,915<br>24,402<br>36,126<br>108,059      | 14,915<br>26,157<br>39,989<br>113,723        |
| 12.1 | This includes receivable amounting to Rs. 0.781 mil million) from National Bank of Pakistan which is a   |                   |  | : Rs. 0.827                                  |
| 12.2 | This represents amount receivable from TCCPL, at the Company in Sri Lanka for cement grinding and pashares in future subject to all regulatory approval the same as disclosed in the last annual audit statements. | oacking<br>s. The | g plant. TCCP<br>status of the             | L will issue<br>e project is                 |

(Un-audited) (Audited)

## 13 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

| Ordinary shares of Rs. 10/- each                           |         |         |
|--|---------|---------|
| 89,418,125 (June 30, 2014: 89,418,125) shares allotted for |         |         |
| consideration paid in cash                                 | 894,181 | 894,181 |
| 10,300,000 (June 30, 2014: 10,300,000) shares allotted     |         |         |
| for consideration other than cash                          | 103,000 | 103,000 |
|  | 997,181 | 997,181 |

Note

---(Rupees in thousands)---

#### 14 **DEFERRED TAXATION**

Deferred tax liability comprises of temporary differences as follows:

## Taxable temporary differences

| - | accelerated tax depreciation | 179,512 | 175,916 |
|---|------------------------------|---------|---------|
|---|------------------------------|---------|---------|

## Deductible temporary differences

| - | provision for gratuity                           | (923)    | (4,819)  |
|---|--|----------|----------|
| - | other provisions - for doubtful debts and stores | (39,360) | (39,058) |
|   | •  | (40,283) | (43,877) |
|   |  | 139.229  | 132.039  |

#### 15 TRADE AND OTHER PAYABLES

| Trade creditors                    |      | 37,479  | 32,406  |
|------------------------------------|------|---------|---------|
| Accrued liabilities                | 15.1 | 102,907 | 136,125 |
| Bills payable                      |      | 100,762 | 237,334 |
| Advances from customers            |      | 59,001  | 52,443  |
| Contractors retention money        |      | 1,191   | 175     |
| Excise duty payable                |      | 12,309  | 9,590   |
| Payable to Gratuity Fund           |      | 2,865   | 14,749  |
| Payable to Provident Fund          |      | -       | 2       |
| Workers' Profit Participation Fund |      | 31,436  | 25,411  |
| Workers' Welfare Fund              |      | 13,141  | 10,852  |
| Unclaimed dividend                 |      | 75      | 113     |
| Other liabilities                  |      | 1,976   | 3,227   |
|                                    |      | 363,142 | 522,427 |

It includes Rs. 58.62 million (June 30, 2014: Rs. 55.083 million) payable to Thatta 15.1 Power (Private) Limited, the subsidiary company, in respect of purchase of electricity.

#### CONTINGENCIES AND COMMITMENTS 16

#### 16.1 Contingencies

The status of contingencies is same as disclosed in the last annual audited unconsolidated financial statements.

#### 16.2 Commitments

| Commitments in respect of irrevocable letter of credits | 139,225 | 151,787 |
|---|---------|---------|
| Guarantees given by banks on behalf of the Company      | 126,372 | 126,372 |
|   | 265.597 | 278.159 |

| 17 | SALES - NET   | September September 2014 2013 (Un-audited) (Rupees in thousands)                   |  |
|----|---|--|--|
|    | Local<br>Export   | 623,307<br>2,895<br>626,202  | 579,060<br>14,235<br>593,295   |
|    | Less: - Sales tax - Federal excise duty   | (97,935)<br>(28,096)<br>(126,031)<br>500,171                                       | (93,556)<br>(27,058)<br>(120,614)<br>472,681                                       |
| 18 | COST OF SALES   |  |  |
|    | Raw material consumed   | 26,713   | 33,611   |
|    | Manufacturing expenses Packing material consumed Stores, spare parts and loose tools consumed Fuel and power Salaries, wages and other benefits Insurance Repairs and maintenance Depreciation Other production overheads | 21,124<br>22,233<br>229,386<br>57,431<br>5,015<br>294<br>9,344<br>5,267<br>350,094 | 24,529<br>31,074<br>214,031<br>51,347<br>1,006<br>385<br>9,054<br>4,494<br>335,920 |
|    | Cost of production  | 376,807  | 369,531  |
|    | Work-in-process Opening balance Closing balance   | 329,667<br>(387,517)<br>(57,850)   | 267,547<br>(280,277)<br>(12,730)   |
|    | Cost of goods manufactured  | 318,957  | 356,801  |
|    | Finished goods Opening balance Closing balance  | 35,355<br>(23,599)<br>11,756<br>330,713  | 40,477<br>(42,378)<br>(1,901)<br>354,900   |

| September             | September |  |  |  |  |
|-----------------------|-----------|--|--|--|--|
| 2014                  | 2013      |  |  |  |  |
| (Un-audited)          |           |  |  |  |  |
| (Rupees in thousands) |           |  |  |  |  |

#### 19 **TAXATION**

| Current tax         | 19,070 | 10,640 |
|---------------------|--------|--------|
| Deferred tax charge | 7,190  | 17,652 |
|                     | 26,260 | 28,292 |

#### 19.1 Workers' Profit Participation Fund, Workers' Welfare Fund and Taxation

Allocation to the Workers' Profit Participation Fund, Workers' Welfare Fund and charge for taxation are provisional. Final liability would be determined on the basis of annual results.

#### 20 EARNINGS PER SHARE - BASIC AND DILUTED

| Profit after taxation (Rupees in thousands) | 85,916     | 26,121     |
|---|------------|------------|
| Weighted average number of ordinary shares  | 99,718,125 | 99,718,125 |
| Earnings per share (Rupee)                  | 0.86       | 0.26       |

#### 21 TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of associated undertakings, directors of the Company, key management personnel and staff retirement funds. The Company continues to have a policy whereby all transactions with related parties are entered into at commercial terms and conditions. Further, contribution to defined contribution plan (provident fund) is made as per the terms of employment and trust deed and contribution to the defined benefit plan (gratuity scheme) is in accordance with the actuarial advice. Details of transactions during the quarter ended / outstanding balances as at September 30, 2014 with related parties, other than those which have been specifically disclosed elsewhere in these condensed interim unconsolidated financial statements are as follows:

| September | September |
|-----------|-----------|
| 2014      | 2013      |
| ,         | ıdited)   |

---(Rupees in thousands)---

## Transactions with related parties

#### National Bank of Pakistan

| - | Mark-up on kunning Finance (kF), Syndicate Term Finance |        |        |
|---|---|--------|--------|
|   | Facility (STFF), Long Term Finance (LTF) and commission | 13,181 | 8,888  |
| - | Income on bank deposit accounts                         | 784    | 15     |
| - | Syndicate term finance facility obtained                | 86,275 | -      |
| - | Repayment of long term loans                            | 11,147 | 14,480 |

|  | September<br>2014<br>(Un-au |            |
|--|-----------------------------|------------|
| Thatta Power (Private) Limited   | (Rupees in                  | thousands) |
| - Common shared expenses   | 831                         | 782        |
| - Purchase of store items (inclusive of GST) - net   | 105                         | 158        |
| - Purchase of electric power   | 123,008                     | 97,865     |
| - Payment on account of electric power   | 119,471                     | 121,175    |
| - Management fee charged (inclusive of SST)  | 3,795                       | -          |
| - Management fee received (inclusive of SST)   | 3,690                       | -          |
| - Receipt on account of common shared expenses   | 848                         | -          |
| - Payment on account of purchase of store items - net  | 57                          | 389        |
| Thatta Cement Company (Private) Limited - Expenses paid by the Company on behalf of TCCPL Sui Southern Gas Company Limited | -                           | 2,987      |
| - Purchase of gas excluding GST  | 2,468                       | 7,709      |
| - Payment against purchase of gas excluding GST  | 2,316                       | 7,463      |
| Key management personnel - Salaries and benefits - Sale of vehicle   | 29,451<br>615               | 16,761     |
| Other related parties  |                             |            |
| - Contribution to employees' Gratuity Fund   | 14,749                      | 5,386      |
| - Contribution to employees' Provident Fund  | 1,859                       | 1,190      |
| Pak Suzuki Motor Company Limited - Payment against purchase of vehicle   | 2.293                       | 2,028      |
| - 1 ayınını aganısı purchase ür vehicle  | 2,233                       | ۵,020      |

| (** )        | (4 3: 3)  |
|--------------|-----------|
| (Un-audited) | (Audited) |
| September    | June      |
|              |           |
| 2014         | 2014      |

---(Rupees in thousands)---

### Balances with related parties

| National Bank of Pakistan  Term deposit account  PLS account balance  Current account balance  Running finance  Long term loans  Accrued mark-up - finance charge  Accrued income - interest income  Guarantees on behalf of the Company as per normal banking terms  Share in STFF | 1,000<br>56,574<br>2<br>183,902<br>62,718<br>24,830<br>781<br>43,532<br>239,225 | 1,000<br>20,125<br>646<br>186,012<br>73,865<br>8,687<br>827<br>43,532<br>152,950 |
|---|---|--|
| Thatta Power (Private) Limited - Payable against purchase of electric power (inclusive of GST) - Receivable against management fee (inclusive of SST) - Receivable against common shared expenses - Payable against sale / purchase of store items - net                            | 58,620<br>1,265<br>272<br>65  | 55,083<br>1,160<br>289<br>17   |
| Thatta Cement Company (Private) Limited - Receivable against expenses paid by the Company on behalf of TCCPI  | . 31,813  | 31,813   |
| Sui Southern Gas Company Limited - Payable against purchase of gas excluding GST  | 610   | 458  |

#### Habib Bank Limited

- Current account balance 18 368
- There are no transactions with key management personnel other than under their terms 21.1 of employment.
- 21.2 All transactions with related parties have been carried out on commercial terms and conditions.

#### 22 OPERATING SEGMENTS

- These condensed interim unconsolidated financial statements have been prepared on the 22.1 basis of single reportable segment.
- 22.2 Revenue from sale of cement represents 100% (September 30, 2013: 100%) of the total revenue of the Company.
- 22.3 100% (September 30, 2013: 96.99%) sales of the Company relates to customers in Pakistan.
- 22.4 All non-current assets of the Company as at September 30, 2014 are located in Pakistan.

#### 23 NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The shareholders of the Company has approved the final cash dividend of Rs. 1.10 per share i.e. 11% of par value amounting to Rs. 109.69 million in the Annual General Meeting held on October 20, 2014.

#### 24 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim unconsolidated financial statements have been authorized for issue on October 27, 2014 by the Board of Directors of the Company.

CHIEF EXECUTIVE

| CONDENSED INTERIM CONSOLIDATED |
|--------------------------------|
| FINANCIAL STATEMENTS           |
| FOR THE QUARTER ENDED          |
| SEPTEMBER 30, 2014             |
|                                |
|                                |
|                                |
|                                |
|                                |
|                                |
|                                |
|                                |
|                                |
|                                |
|                                |
|                                |

## CONDENSED INTERIM CONSOLIDATED BALANCE SHEET

As at September 30, 2014

| As at September 30, 2014                                    |      |                                   |                           |
|---|------|-----------------------------------|---------------------------|
|   | Note | (Un-audited)<br>September<br>2014 | (Audited)<br>June<br>2014 |
| ACCETC  |      | (Rupees in t                      | thousands)                |
| ASSETS NON CURRENT ASSETS                                   |      |                                   |                           |
| NON-CURRENT ASSETS  | 6    | 2,889,448                         | 2,699,846                 |
| Property, plant and equipment<br>Intangible assets          | б    | 4,005                             | 349                       |
| Long term investment - available-for-sale                   | 7    | 128,347                           | 140,106                   |
| Long term deposits  | ,    | 1,106                             | 1,006                     |
| Long term deposits  |      | 3,022,906                         | 2,841,307                 |
| CURRENT ASSETS  |      | 0,022,000                         | 2,011,007                 |
| Stores, spare parts and loose tools                         | 8    | 424,858                           | 413,092                   |
| Stock-in-trade  | 9    | 470,748                           | 418,063                   |
| Trade debts   | 10   | 391,910                           | 281,608                   |
| Short term investments - held to maturity                   | 11   | 306,000                           | 306.000                   |
| Loans and advances  | 12   | 16,370                            | 18,774                    |
| Trade deposits and short term prepayments                   |      | 23,079                            | 26,535                    |
| Other receivables and accrued interest                      | 13   | 140,177                           | 161,085                   |
| Taxation - net  |      | 9,374                             |                           |
| Cash and bank balances                                      |      | 277,406                           | 170,148                   |
|   |      | 2,059,922                         | 1,795,305                 |
|   |      |                                   |                           |
|   |      | 5,082,828                         | 4,636,612                 |
| EQUITY AND LIABILITIES                                      |      |                                   |                           |
| SHARE CAPITAL AND RESERVES                                  |      |                                   |                           |
| Authorized capital 200,000,000 (June 30, 2014: 200,000,000) |      |                                   |                           |
| ordinary shares of Rs. 10/- each                            |      | 2,000,000                         | 2,000,000                 |
| * 1 1 0 1 1 1 1 6 1   |      | 007101                            | 007101                    |
| Issued, subscribed and paid-up capital                      | 14   | 997,181                           | 997,181                   |
| Share premium   |      | 99,718                            | 99,718                    |
| Revaluation of available-for-sale investment                |      | (11,759)                          |                           |
| Accumulated profit  |      | 633,378                           | 517,496                   |
|   |      | 1,718,518                         | 1,614,395                 |
| Non-controlling interest                                    |      | 358,938                           | 340,905                   |
| Non-controlling interest                                    |      | 2.077.456                         | 1.955.300                 |
|   |      | 2,077,430                         | 1,333,300                 |
| NON-CURRENT LIABILITIES                                     |      |                                   |                           |
| Long term financing   |      | 1,364,430                         | 1,141,222                 |
| Long term deposits  |      | 3,889                             | 5,971                     |
| Long term employee benefit                                  |      | 13,417                            | 13,185                    |
| Deferred taxation   | 15   | 139,229                           | 132,039                   |
|   |      | 1,520,965                         | 1,292,417                 |
| CURRENT LIABILITIES   |      |                                   |                           |
| Trade and other payables                                    | 16   | 459,764                           | 576,414                   |
| Accrued mark-up   |      | 53,926                            | 31,997                    |
| Current maturity of long term financing                     |      | 363,181                           | 360,474                   |
| Taxation - net  |      | -                                 | 749                       |
| Short term borrowings                                       |      | 607,536                           | 419,261                   |
|   |      | 1,484,407                         | 1,388,895                 |
|   |      |                                   |                           |
| CONTINGENCIES AND COMMITMENTS                               | 17   |                                   |                           |
|   |      |                                   | 4.000.010                 |
|   |      | 5,082,828                         | 4,636,612                 |
|   |      |                                   |                           |

The annexed notes from 1 to 25 form an integral part of these condensed interim consolidated financial statements.

-> shar) CHIEF EXECUTIVE

## CONDENSED INTERIM CONSOLIDATED PROFIT & LOSS ACCOUNT (UN-AUDITED)

For the quarter ended September 30, 2014

|  | Note | September<br>2014                | September<br>2013                 |
|--|------|----------------------------------|-----------------------------------|
|  |      | (Rupees in t                     | housands)                         |
| Sales - net  | 18   | 765,630                          | 670,978                           |
| Cost of sales  | 19   | (505,130)                        | (443,654)                         |
| Gross profit   |      | 260,500                          | 227,324                           |
| Selling and distribution cost<br>Administrative expenses |      | (7,541)<br>(23,406)<br>(30,947)  | (13,079)<br>(19,053)<br>(32,132)  |
| Operating profit   |      | 229,553                          | 195,192                           |
| Other operating expenses<br>Finance cost                 |      | (36,619)<br>(44,142)<br>(80,761) | (58,952)<br>(57,907)<br>(116,859) |
| Share of loss from associate                             |      | -                                | (11,352)                          |
| Other income   |      | 15,268                           | 15,580                            |
| Profit before taxation                                   |      | 164,060                          | 82,561                            |
| Taxation   | 20   | (30,145)                         | (32,376)                          |
| Profit after taxation                                    |      | 133,915                          | 50,185                            |
|  |      | Rupees                           |                                   |
| Earnings per share - basic and diluted                   | 21   | 1.16_                            | 0.37                              |

The annexed notes from 1 to 25 form an integral part of these condensed interim consolidated financial statements.

## CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

For the quarter ended September 30, 2014

|   | September<br>2014 | September<br>2013 |
|---|-------------------|-------------------|
|   | (Rupees in t      | housands)         |
| Profit after taxation   | 133,915           | 50,185            |
| Other comprehensive loss  |                   |                   |
| Items to be reclassified to profit and loss account in subsequent periods |                   |                   |
| Revaluation of available-for-sale investment                              | (11,759)          | -                 |
| Total comprehensive income for the quarter                                | 122,156           | 50,185            |
| Total comprehensive income for the quarter attributable to:               |                   |                   |
| - Equity holders of the Holding Company                                   | 104,123           | 36,879            |
| - Non-controlling interest  | 18,033            | 13,306            |
|   | 122,156           | 50,185            |

The annexed notes from 1 to 25 form an integral part of these condensed interim consolidated financial statements.

CHIEF EXECUTIVE

## CONDENSED INTERIM CONSOLIDATED CASH FLOW STATEMENT (UN-AUDITED)

For the quarter ended September 30, 2014

|   | September<br>2014 | September<br>2013 |
|---|-------------------|-------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES  | (Rupees in t      | housands)         |
| Profit before taxation  | 164,060           | 82,561            |
| Adjustment for:   |                   |                   |
| Depreciation  | 22,507            | 22,186            |
| Amortization of intangible assets   | 94                | 44                |
| Finance cost  | 44,142            | 57,907            |
| Share of loss from associate Provision for gratuity   | 2,865             | 11,352<br>2.032   |
| Provision for leave encashment  | 526               | 337               |
| Revaluation loss on outstanding balance of deferred payment letter of credit  | 14,317            | 39,096            |
| Gain on disposal of property, plant and equipment   | (170)             | (386)             |
| dum on asposal of property, plant and equipment   | 84,281            | 132,568           |
| Operating cash flows before working capital changes   | 248,341           | 215,129           |
| (Increase) / decrease in current assets   |                   |                   |
| Stores, spare parts and loose tools   | (11,766)          | (187,595)         |
| Stock-in-trade  | (52,685)          | (35,238)          |
| Trade debts   | (110,302)         | (94,871)          |
| Loans and advances  | 2,404             | (4,317)           |
| Trade deposits and short term prepayments   | 3,456             | 3,325             |
| Other receivable and accrued interest   | 20,908            | (39,506)          |
|   | (147,985)         | (358,202)         |
| Increase / (decrease) in current liabilities Trade and other payables excluding gratuity payable and dividend payable | (104,728)         | 320,154           |
| Cash (used in) / generated from operations  | (4,372)           | 177,081           |
| Finance cost paid   | (22,213)          | (26,655)          |
| Gratuity paid   | (14,749)          | (5,386)           |
| Leave encashment paid   | (294)             | (866)             |
| Tax paid - net  | (33,078)          | (20,341)          |
|   | (70,334)          | (53,248)          |
| Net cash (used in) / generated from operating activities  | (74,706)          | 123,833           |
| CASH FLOWS FROM INVESTING ACTIVITIES  |                   |                   |
| Capital expenditure   | (212,554)         | (23,146)          |
| Addition in intangible assets   | (3,750)           | -                 |
| Dividend paid   | (38)              | -                 |
| Proceeds from disposal of property, plant and equipment   | 615               | 500               |
| Long term deposits - assets   | (100)             | -                 |
| Net cash used in investing activities   | (215,827)         | (22,646)          |

## CONDENSED INTERIM CONSOLIDATED CASH FLOW STATEMENT (UN-AUDITED)

For the quarter ended September 30, 2014

|  | September<br>2014              | September<br>2013    |
|--|--------------------------------|----------------------|
| CASH FLOWS FROM FINANCING ACTIVITIES   | (Rupees in                     | thousands)           |
| Repayment of long term financing<br>Long term financing obtained<br>Long term deposits - liabilities | (36,529)<br>248,127<br>(2,082) | (14,480)             |
| Net cash generated from / (used in) financing activities   | 209,516                        | (14,480)             |
| Net (decrease) / increase in cash and cash equivalents   | (81,017)                       | 86,707               |
| Cash and cash equivalents at beginning of the period   | (249,113)                      | (377,598)            |
| Cash and cash equivalents at end of the quarter  | (330,130)                      | (290,891)            |
| CASH AND CASH EQUIVALENTS  |                                |                      |
| Cash and bank balances<br>Short term borrowings  | 277,406<br>(607,536)           | 237,025<br>(527,916) |
|  | (330,130)                      | (290,891)            |

The annexed notes from 1 to 25 form an integral part of these condensed interim consolidated financial statements.

## CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

For the quarter ended September 30, 2014

|   | Equity Issued, subscribed and paid-up capital | / attributable<br>Share<br>premium | to owners of<br>Revaluation<br>of available<br>-for-sale<br>investment | Accumulate |           | Non-<br>controlling<br>interest | Total<br>equity |
|---|---|------------------------------------|--|------------|-----------|---------------------------------|-----------------|
|   | (Rupees in thousands)                         |                                    |  |            |           |                                 |                 |
| Balance as at July 1, 2013  | 997,181                                       | 99,718                             | =  | 147,532    | 1,244,431 | 242,050                         | 1,486,481       |
| Total comprehensive income for the quarter ended September 30, 2013 |   |                                    |  |            |           |                                 |                 |
| Profit after taxation   | -   | -                                  | -  | 36,879     | 36,879    | 13,306                          | 50,185          |
| Other comprehensive income  | -   | -                                  | -  | -          | -         | -                               | -               |
| Balance as at September 30, 2013                                    | 997,181                                       | 99,718                             |  | 184,411    | 1,281,310 | 255,356                         | 1,536,666       |
| Balance as at July 1, 2014  | 997,181                                       | 99,718                             | -  | 517,496    | 1,614,395 | 340,905                         | 1,955,300       |
| Total comprehensive income for the quarter ended September 30, 2014 |   |                                    |  |            |           |                                 |                 |
| Profit after taxation   | -   | -                                  | -  | 115,882    | 115,882   | 18,033                          | 133,915         |
| Deficit on revaluation of available-for-sale investment             | -   | -                                  | (11,759)   | -          | (11,759)  | -                               | (11,759)        |
| Balance as at September 30, 2014                                    | 997,181                                       | 99,718                             | (11,759)   | 633,378    | 1,718,518 | 358,938                         | 2,077,456       |

The annexed notes from 1 to 25 form an integral part of these condensed interim consolidated financial statements.

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the quarter ended September 30, 2014

#### 1 THE GROUP AND ITS OPERATIONS

- 1.1 The Group consists of Thatta Cement Company Limited, the Holding Company and Thatta Power (Private) Limited, the Subsidiary Company (together referred to as "the Group").
- 1.2 Thatta Cement Company Limited ("the Holding Company") was incorporated in Pakistan in 1980 as a public limited Company. The shares of the Company are quoted at the Karachi Stock Exchange. The Company's main business activity is manufacturing and marketing of cement. The registered office of the Company is situated at Office No. 606, 607, 608 & 608A, Continental Trade Centre, Block 8, Clifton, Karachi 75600. The production facility of the Company is located at Ghulamullah Road, Makli, District Thatta, Sindh.
- 1.3 Thatta Power (Private) Limited (TPPL) is a 62.43% owned subsidiary of the Company as at September 30, 2014 (June 30, 2014: 62.43%). The principal business of the subsidiary is generation, supply and transmission of electrical power. As at September 30, 2014 TPPL has authorized and issued capital of Rs. 500 million and Rs. 479.16 million divided into 5,000,000 and 4,791,583 ordinary shares respectively.

#### 2 BASIS OF PREPARATION

These condensed interim consolidated financial statements for the quarter ended September 30, 2014 have been prepared in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where the requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984 have been followed. The disclosures in the condensed interim consolidated financial statements do not include all of the information required in the annual audited consolidated financial statements and should be read in conjunction with the annual audited consolidated financial statements of the Group as at and for the year ended June 30, 2014.

These condensed interim consolidated financial statements are unaudited and are being submitted to the shareholders as required under section 245 of the Companies Ordinance, 1984 and the Karachi Stock Exchange Regulations.

These condensed interim consolidated financial statements comprise of the Consolidated Balance Sheet as at September 30, 2014 and Consolidated Profit and Loss Account, Consolidated Statement of Comprehensive Income, Consolidated

Cash Flow Statement and Consolidated Statement of Changes in Equity for the quarter then ended.

#### Basis of consolidation 2.1

These condensed interim consolidated financial statements include the condensed interim financial statements of the Holding Company and subsidiary.

The condensed interim financial statements of the subsidiary are included in the condensed interim consolidated financial statements from the date on which more than 50% voting rights are transferred to the Holding Company or power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. Upon loss of control, the Holding Company derecognises the assets and liabilities of the subsidiary, any non-controlling interests and other components of equity related to subsidiary. Any surplus or deficit arising on the loss of control is recognised in profit and loss account.

The financial statements of the subsidiary are prepared for the same reporting period as of the Holding Company.

The assets and liabilities of the subsidiary have been consolidated on a line-byline basis. The carrying value of investment held by the Holding Company is eliminated against the subsidiary's shareholders' equity in the condensed interim consolidated financial statements. Intra-group balances and transactions are eliminated.

#### 3 ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these condensed interim consolidated financial statements are the same as those applied in preparation of the annual audited consolidated financial statements as at and for the year ended June 30, 2014.

#### 4 ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of these condensed interim consolidated financial statements in conformity with approved accounting standards requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets, liabilities, income and expenses, Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision. In preparing these condensed interim consolidated financial statements, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation and uncertainty

were the same as those that were applied to the annual audited consolidated financial statements as at and for the year ended June 30, 2014 except for the following:

# 4.1 Change in accounting estimate

The Holding Company has changed the depreciation method of all items of property, plant and equipment except for plant and machinery and lease hold improvements from reducing balance method to straight line method as the management believes that it better reflects the pattern in which the asset's future economic benefits are expected to be consumed. Further, depreciation method of utilities as included in plant and machinery has also been changed from reducing balance method to straight line method. Management has incorporated the effect of change in estimate in accordance with IAS 8 - "Accounting Policies, Changes in Accounting Estimates and Errors" in the financial statements.

There would have been no change in the depreciation expense for the quarter ended September 30, 2014 if the said change was not made because the carrying value of items of property, plant and equipment of the Holding Company as at June 30, 2014, have been considered as cost as on July 1, 2014 for the purpose of calculating depreciation expense for the quarter ended September 30, 2014. The effect of the change on future periods is not disclosed as it is considered impracticable.

### 5 FINANCIAL RISK MANAGEMENT

The Group's financial risk management objectives and policies are consistent with those disclosed in the annual audited consolidated financial statements as at and for the year ended June 30, 2014.

| Note | (Un-audited)<br>September<br>2014 | (Audited)<br>June<br>2014 |
|------|-----------------------------------|---------------------------|
|      | (Rupees in t                      | housands)                 |

## 6 PROPERTY, PLANT AND EQUIPMENT

| Operating fixed assets   |  |
|--------------------------|--|
| Capital work-in-progress |  |
| Major stores and spares  |  |

| 6.1 | 2,086,079 | 2,101,747 |
|-----|-----------|-----------|
| 6.2 | 710,563   | 503,987   |
|     | 92,806    | 94,112    |
|     | 2,889,448 | 2,699,846 |

|     |   | September<br>2014 | June<br>2014 |
|-----|---|-------------------|--------------|
| 6.1 | Operating fixed assets                                | (Rupees in t      | housands)    |
|     | Opening Written Down Value (WDV)                      | 2,101,747         | 2,126,317    |
|     | Additions during the quarter / year - at cost         |                   |              |
|     | <ul> <li>Factory building on freehold land</li> </ul> | 991               | 618          |
|     | - Housing colonies                                    | 384               | 1,418        |
|     | - Plant and machinery                                 | 2,422             | 56,727       |
|     | - Quarry equipment                                    | 818               | -            |
|     | - Vehicles  | 2,406             | 9,358        |
|     | - Office equipment                                    | 141               | 1,071        |
|     | - Laboratory equipment                                | 122               | 463          |
|     | - Computers   | -                 | 1,133        |
|     |   | 7,284             | 70,788       |
|     | WDV of deletions during the quarter / year            | (445)             | (2,455)      |
|     | Depreciation charge for the quarter / year            | (22,507)          | (92,903)     |
|     |   | (22,952)          | (95,358)     |
|     |   | 2,086,079         | 2,101,747    |
| 6.2 | Capital work-in-progress                              |                   |              |
|     | Opening balance                                       | 503,987           | 86,074       |
|     | Additions   | 207,951           | 456,115      |

### 7 LONG TERM INVESTMENT - AVAILABLE-FOR-SALE

Transferred to operating fixed assets

Long term investment - available-for-sale represents investment in 25.019 million shares (June 30, 2014: 25.019 million shares) of Power Cement Limited (PCL). The market value per share of PCL is Rs. 5.13 per share as on September 30, 2014 (June 30, 2014: Rs. 5.6 per share). Reduction in the value of investment amounting to Rs. 11.759 million is recorded in 'Other Comprehensive Income' for the quarter ended September 30, 2014.

710,563

(1,375)

(38,202)

503,987

(Un-audited) (Audited)

| Note | (Un-audited)<br>September<br>2014 | (Audited)<br>June<br>2014 |
|------|-----------------------------------|---------------------------|
|      | ۵014                              | 2014                      |

391.910

281,608

---(Rupees in thousands)--

### STORES. SPARE PARTS AND LOOSE TOOLS 8

| Stores                                      | 8.1 | 318,303  | 310,677  |
|---|-----|----------|----------|
| Spare parts                                 |     | 134,346  | 130,233  |
| Loose tools                                 |     | 228      | 201      |
|   |     | 452,877  | 441,111  |
|   |     |          |          |
| Provision for dead stores                   |     | (2,828)  | (2,828)  |
| Provision for slow moving stores and spares |     | (25,191) | (25,191) |
|   |     | (28,019) | (28,019) |
|   | _   | 424,858  | 413,092  |

8.1 This includes stores in transit of Rs. 101.556 million (June 30, 2014: Rs. 184.874 million) as at the balance sheet date.

### STOCK-IN-TRADE 9

| Raw material     | 47,446  | 42,258  |
|------------------|---------|---------|
| Packing material | 25,749  | 24,346  |
| Work-in-process  | 374,853 | 317,003 |
| Finished goods   | 22,700  | 34,456  |
|                  | 470,748 | 418,063 |

#### 10 TRADE DEBTS

| Considered good   |         |         |
|-------------------|---------|---------|
| Local - unsecured | 391,910 | 281,608 |

# Considered doubtful

| Cement stockiest             | 60,801   | 60,801   |
|------------------------------|----------|----------|
| Excessive rebate allowed     | 6,101    | 6,101    |
| Controller military accounts | 5,126    | 5,126    |
| Other customers              | 952      | 952      |
|                              | 72,980   | 72,980   |
| Provision for doubtful debts | (72.980) | (72,980) |
| FIOVISION FOR GOUDING GEDIS  | (12,860) | (12,900) |

### SHORT TERM INVESTMENTS - HELD TO MATURITY 11

| Term deposit with National Bank of Pakistan | 306,000 | 306,000 |
|---|---------|---------|
|---|---------|---------|

The term deposit is placed with National Bank of Pakistan, which is a related party, for a period of one year at the rate of 9.85% (June 30, 2014: 9.85%) per

annum and has been pledged by TPPL against the bank guarantee issued to Sui Southern Gas Company Limited by National Bank of Pakistan on behalf of TPPL.

(Un-audited) (Audited)

|      |  | September<br>2014                          | June<br>2014                                 |
|------|--|--|--|
| 12   | LOANS AND ADVANCES   | (Rupees in t                               |  |
|      | Considered good<br>To employees  | 98   | 111  |
|      | Advances - guarantee margin - advance to vendors - others  | 662<br>14,106<br>1,504<br>16,272<br>16,370 | 1,162<br>16,211<br>1,290<br>18,663<br>18,774 |
| 13   | OTHER RECEIVABLES AND ACCRUED INTEREST   |  |  |
|      | Interest receivable from banks 13.1 Pre-incorporation and pre-commencement expenses of   | 29,990                                     | 27,657                                       |
|      | Thatta Cement Company (Private) Limited (TCCPL) 13.2   | 31,813                                     | 31,813                                       |
|      | Deposit with Commissioner Workmen's Compensation   | 14,915                                     | 14,915                                       |
|      | Refund against Fuel Price Adjustment   | 24,402                                     | 26,157                                       |
|      | Others   | 39,057                                     | 60,543                                       |
|      |  | 140,177                                    | 161,085                                      |
| 13.1 | This includes receivable amounting to Rs. 29.827 million million) from National Bank of Pakistan which is a relate   |  | 014: Rs. 27.6                                |
| 13.2 | This represents amount receivable from TCCPL, a relative Holding Company in Sri Lanka for cement grinding a will issue shares in future subject to all regulatory approproject is the same as disclosed in the last annual audit statements. | and packing p<br>rovals. The sta           | lant. TCCPL<br>itus of the                   |

### 14 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

Ordinary shares of Rs. 10/- each

89,418,125 (June 30, 2014: 89,418,125) shares allotted for consideration paid in cash 894,181 894,181

10,300,000 (June 30, 2014: 10,300,000) shares allotted for consideration other than cash 103,000 103,000 997,181 997,181

(Un-audited) (Audited) September June 2014 2014

---(Rupees in thousands)---

## 15 DEFERRED TAXATION

Deferred tax liability comprises of temporary differences as follows:

# Taxable temporary differences

| - | accelerated tax depreciation | 179,512 | 175,916 |
|---|------------------------------|---------|---------|
|   |                              |         |         |

# Deductible temporary differences

| - | provision for gratuity                           | (923)    | (4,819)  |
|---|--|----------|----------|
| - | other provisions - for doubtful debts and stores | (39,360) | (39,058) |
|   |  | (40,283) | (43,877) |
|   | •  | 139,229  | 132,039  |

## 16 TRADE AND OTHER PAYABLES

| Trade creditors                    | 37,682  | 32,820  |
|------------------------------------|---------|---------|
| Accrued liabilities                | 157,351 | 150,297 |
| Bills payable                      | 100,762 | 237,334 |
| Advances from customers            | 59,001  | 52,443  |
| Contractors retention money        | 1,191   | 175     |
| Excise duty and sales tax payable  | 12,582  | 10,756  |
| Payable to Gratuity Fund           | 2,865   | 14,749  |
| Payable to Provident Fund          | -       | 2       |
| Workers' Profit Participation Fund | 58,685  | 49,873  |
| Workers' Welfare Fund              | 23,495  | 20,147  |
| Unclaimed dividend                 | 75      | 113     |
| Other liabilities                  | 6,075   | 7,705   |
|                                    | 459,764 | 576,414 |

## 17 CONTINGENCIES AND COMMITMENTS

# 17.1 Contingencies

The status of contingencies is same as disclosed in the last annual audited consolidated financial statements.

## 17.2 Commitments

| Commitments in respect of irrevocable letter of credits    | 139,225 | 151,787 |
|--|---------|---------|
| Guarantees given by banks on behalf of the Company         | 432,372 | 432,372 |
| Commitment in respect of mark-up on liability against DPLC | 15,524  | 21,446  |
|  | 587,121 | 605,605 |

|    |   | September<br>2014<br>(Un-au  | September 2013   |
|----|---|--|--|
| 18 | SALES - NET   | (Rupees in   |  |
|    | Local<br>Export   | 933,894<br>2,895<br>936,789  | 827,704<br>14,235<br>841,939   |
|    | Less: - Sales tax - Federal excise duty   | (143,063)<br>(28,096)<br>(171,159)<br>765,630  | (143,903)<br>(27,058)<br>(170,961)<br>670,978  |
| 19 | COST OF SALES   |  |  |
|    | Raw material consumed   | 26,713   | 33,611   |
|    | Manufacturing expenses Packing material consumed Stores, spare parts and loose tools consumed Fuel and power Salaries, wages and other benefits Insurance Repairs, operations and maintenance Depreciation Other production overheads | 21,124<br>28,378<br>351,271<br>57,431<br>8,211<br>31,413<br>20,708<br>5,975<br>524,511 | 24,529<br>35,904<br>278,829<br>51,565<br>3,336<br>12,232<br>20,365<br>5,595<br>432,355 |
|    | Cost of production  | 551,224  | 465,966  |
|    | Work-in-process<br>Opening balance<br>Closing balance   | 317,003<br>(374,853)<br>(57,850)   | 261,445<br>(280,277)<br>(18,832)   |
|    | Cost of goods manufactured  | 493,374  | 447,134  |
|    | Finished goods Opening balance Closing balance  | 34,456<br>(22,700)<br>11,756<br>505,130  | 38,898<br>(42,378)<br>(3,480)<br>443,654   |

| ) | TAXATION                                    | September<br>2014<br>(Un-au<br>(Rupees in t |                            |
|---|---|---|----------------------------|
|   | Current tax<br>Deferred tax charge          | 22,955<br>7,190<br>30,145                   | 14,724<br>17,652<br>32,376 |
|   | EARNINGS PER SHARE - BASIC AND DILUTED      |   |                            |
|   | Profit after taxation (Rupees in thousands) | 115,882                                     | 36,879                     |
|   | Weighted average number of ordinary shares  | 99,718,125                                  | 99,718,125                 |
|   | Earnings per share (Rupees)                 | 1.16  | 0.37                       |
|   |   |   |                            |

#### 22 TRANSACTIONS WITH RELATED PARTIES

Related parties comprises of associated undertakings and related group companies, directors of the Group, key management personnel and staff retirement funds. The Group continues to have a policy whereby all transactions with related parties are entered into at commercial terms and conditions. Further, contribution to defined contribution plan (provident fund) is made as per the terms of employment and trust deed and contribution to the defined benefit plan (gratuity scheme) is in accordance with the actuarial advice. Details of transactions during the quarter ended / outstanding balances as at September 30, 2014 with related parties, other than those which have been specifically disclosed elsewhere in these condensed interim consolidated financial statements are as follows:

|  | September<br>2014<br>(Un-au | September<br>2013<br>dited) |
|--|-----------------------------|-----------------------------|
| Transactions with related parties  | (Rupees in t                |                             |
| National Bank of Pakistan - Mark-up on Running Finance (RF), Syndicate Term Finance                              | 0.4.50.5                    | 04.000                      |
| Facility (STFF), Long Term Finance (LTF), DPLC and commission - Income on bank deposit accounts                  | 1 24,705<br>12,248          | 21,296<br>11,899            |
| - Syndicate term finance facility obtained   | 86,275                      | -                           |
| <ul> <li>Repayment of syndicate term finance facility</li> <li>Repayment of long term loans</li> </ul>           | 14,255<br>11,147            | 14,480                      |
| Thatta Cement Company (Private) Limited - Expenses paid by the Holding Company on behalf of TCCPL                | -                           | 2,987                       |
| Sui Southern Gas Company Limited - Purchase of gas excluding GST - Payment against purchase of gas excluding GST | 229,488<br>192,897          | 170,372<br>166,058          |
| Key management personnel - Salaries and benefits - Sale of vehicle   | 29,451<br>615               | 16,761                      |

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21

| Other related parties  | September<br>2014<br>(Un-au                       |                     |
|--|---|---------------------|
| Other related parties - Contribution to employees' Gratuity Fund - Contribution to employees' Provident Fund | 14,749<br>1,859                                   | 5,386<br>1,190      |
| Pak Suzuki Motor Company Limited - Payment against purchase of vehicle                                       | 2,293   | 2,028               |
|  | (Un-audited)<br>September<br>2014<br>(Rupees in t | (Audited) June 2014 |
| Balances with related parties  | (kupees iii i                                     | nousanus)           |
| National Bank of Pakistan  |   |                     |
| - Term deposit account   | 1,000   | 1,000               |
| - PLS account balance  | 268,553   | 156,572             |
| - Current account balance  | 88  | 732                 |
| - Running finance  | 183,902   | 186,012             |
| - Long term loans  | 62,718  | 73,865              |
| - Accrued mark-up - finance charge   | 29,788  | 13,959              |
| - Accrued income - interest income   | 29,827  | 27,602              |
| - Guarantees on behalf of the Holding Company  |   |                     |
| as per normal banking terms  | 43,532  | 349,532             |
| - Share in STFF  | 581,348   | 509,328             |
| - Share in DPLC  | 183,032   | 175,992             |
| - Short term investment - held to maturity   | 306,000   | 306,000             |
| Thatta Cement Company (Private) Limited - Receivable against expenses paid by Holding                        |   |                     |
| Company on behalf of TCCPL   | 31,813  | 31,813              |
| Sui Southern Gas Company Limited - Payable against purchase of gas excluding GST                             | 99,215  | 62,624              |
| Habib Bank Limited   |   |                     |
| - Current account balance  | 18  | 368                 |

- There are no transactions with key management personnel other than under 22.1 their terms of employment.
- All transactions with related parties have been carried out on commercial terms 22.2 and conditions.

### 23 OPERATING SEGMENTS

For management purposes the Group is organized into following major business segments.

Cement

Engaged in manufacturing and marketing of cement. Engaged in generation, supply and transmission of electrical power. Power

| 23.1 | Revenues Cement                              |                                   | nent                      | Power                             |                           | Intra group adjustment            |                           | Consolidated                      |                           |
|------|--|-----------------------------------|---------------------------|-----------------------------------|---------------------------|-----------------------------------|---------------------------|-----------------------------------|---------------------------|
|      |  | September<br>2014                 | September<br>2013         | September<br>2014                 | September<br>2013         | September<br>2014                 | September<br>2013         | September<br>2014                 | September<br>2013         |
|      |  |                                   |                           |                                   |                           | thousands)<br>ıdited)             |                           |                                   |                           |
|      | Revenue                                      | 500,171                           | 472,681                   | 370,594                           | 296,162                   | (105,135)                         | (97,865)                  | 765,630                           | 670,978                   |
|      | Cost of sales                                | (330,713)                         | (354,900)                 | (279,701)                         | (194,216)                 | 105,284                           | 105,462                   | (505,130)                         | (443,654)                 |
|      | Gross profit                                 | 169,458                           | 117,781                   | 90,893                            | 101,946                   | 149                               | 7,597                     | 260,500                           | 227,324                   |
|      | Selling and distribution cost                | (7,541)                           | (13,079)                  | - (4.610)                         | (1,132)                   | 3,300                             | -                         | (7,541)                           | (13,079)                  |
|      | Administrative expenses                      | (22,088) (29,629)                 | (17,921) (31,000)         | (4,618)                           | (1,132)                   | 3,300                             | -                         | (23,406) (30,947)                 | (19,053)                  |
|      | 0  | 190 090                           | 0.0 701                   | 00.975                            | 100.014                   | 2.440                             | 7.507                     | 990 559                           | 107 109                   |
|      | Operating profit                             | 139,829                           | 86,781                    | 86,275                            | 100,814                   | 3,449                             | 7,597                     | 229,553                           | 195,192                   |
|      | Other operating expenses                     | (18,005)                          | (16,606)                  | (18,614)                          | (42,346)                  | -                                 | -                         | (36,619)                          | (58,952)                  |
|      | Finance cost                                 | (16,592) (34,597)                 | (19,465)                  | (27,550) (46,164)                 | (38,442) (80,788)         | -                                 | -                         | (80,761)                          | (57,907) (116,859)        |
|      |  | 0044                              | 0.700                     | 44 7770                           | 40.040                    | (0.440)                           | (405)                     | 45.000                            | 45.500                    |
|      | Other income<br>Share of loss from associate | 6,944                             | 3,703<br>(11,352)         | 11,773                            | 12,012                    | (3,449)                           | (135)                     | 15,268                            | 15,580<br>(11,352)        |
|      |  | 6,944                             | (7,649)                   | 11,773                            | 12,012                    | (3,449)                           | (135)                     | 15,268                            | 4,228                     |
|      | Segment results                              | 112,176                           | 43,061                    | 51,884                            | 32,038                    | -                                 | 7,462                     | 164,060                           | 82,561                    |
|      | Unallocated expenditures                     | -                                 | -                         | -                                 | -                         | -                                 | -                         | -                                 | -                         |
|      | Profit before tax                            | 112,176                           | 43,061                    | 51,884                            | 32,038                    | -                                 | 7,462                     | 164,060                           | 82,561                    |
|      | Tax  | (26,260)                          | (28,292)                  | (3,885)                           | (4,084)                   | -                                 | -                         | (30,145)                          | (32,376)                  |
|      | Profit after tax                             | 85,916                            | 14,769                    | 47,999                            | 27,954                    | -                                 | 7,462                     | 133,915                           | 50,185                    |
| 23.2 | Other Information                            | Cen                               | nent                      | Pov                               | ver                       | Intra group                       | adjustment                | Conso                             | lidated                   |
|      |  | September<br>2014<br>(Un-audited) | June<br>2014<br>(Audited) | September<br>2014<br>(Un-audited) | June<br>2014<br>(Audited) | September<br>2014<br>(Un-audited) | June<br>2014<br>(Audited) | September<br>2014<br>(Un-audited) | June<br>2014<br>(Audited) |
|      | C  | 9 990 996                         | 9.000.519                 | 9.190.490                         |                           | thousands)                        | (977.070)                 | r 009 090                         | 4 090 019                 |
|      | Segment assets                               | 3,330,226                         | 2,969,513                 | 2,138,429                         | 2,044,775                 | (385,827)                         | (377,676)                 | 5,082,828                         | 4,636,612                 |
|      | Unallocated corporate assets                 | -                                 | -                         | -                                 | -                         | -                                 | -                         | -                                 | -                         |
|      | Total assets                                 | 3,330,226                         | 2,969,513                 | 2,138,429                         | 2,044,775                 | (385,827)                         | (377,676)                 | 5,082,828                         | 4,636,612                 |
|      | Segment liabilities                          | 1,906,812                         | 1,620,256                 | 1,170,063                         | 1,124,408                 | (71,503)                          | (63,352)                  | 3,005,372                         | 2,681,312                 |
|      | Unallocated corporate liabilities            | -                                 | -                         | -                                 | -                         | -                                 | -                         | -                                 | -                         |
|      | Total liabilities                            | 1,906,812                         | 1,620,256                 | 1,170,063                         | 1,124,408                 | (71,503)                          | (63,352)                  | 3,005,372                         | 2,681,312                 |
|      | Capital expenditure                          | 214,579                           | 524,756                   | 1,725                             | 1,443                     | -                                 | -                         | 216,304                           | 526,199                   |
|      | Depreciation                                 | 11,137                            | 48,361                    | 11,370                            | 44,542                    |                                   |                           | 22,507                            | 92,903                    |
|      | Non-cash expenses other than depreciation    | 19,890                            | 86,450                    | 41,884                            | 134,398                   |                                   | 24,788                    | 61,774                            | 245,636                   |

### Reconciliation of reportable segment revenues, profit and loss, assets and liabilities 23.3

|        |   | Se  | Consolice<br>Eptember<br>2014<br>(Un-aud  | September<br>2013   |
|--------|---|---|---|---|
| 23.3.1 | Operating revenues  |   | (Rupees in tl                             |   |
|        | Total revenue of reportable segments<br>Elimination of intra group revenue<br>Consolidated revenue                                  | _   | 870,765<br>(105,135)<br>765,630           | 768,843<br>(97,865)<br>670,978                            |
| 23.3.2 | Profit and loss   |   |   |   |
|        | Total profit before tax of reportable segments<br>Adjustment of unrealized profit and intra group<br>Consolidated profit before tax | transactions  | 164,060                                   | 75,099<br>7,462<br>82,561                                 |
|        |   | Se  | Consolidated) eptember 2014 (Rupees in tl | (Audited)<br>June<br>2014                                 |
| 23.3.3 | Assets  |   | (Rupees III ti                            | iousaiius)  |
|        | Total assets of reportable segments<br>Elimination of intra group balances<br>Reclassifications for consolidation purposes          |   | 468,655<br>(373,009)<br>(12,818)          | 5,014,288<br>(354,258)<br>(23,418)                        |
|        | Consolidated assets   |   | 082,828                                   | 4,636,612   |
| 23.3.4 | Liabilities   |   |   |   |
|        | Total liabilities of reportable segments<br>Elimination of intra group balances<br>Reclassifications for consolidation purposes     | 3   | ,076,875<br>(58,685)<br>(12,818)          | 2,744,664<br>(55,100)<br>(8,252)                          |
|        | Consolidated liabilities  | 3   | ,005,372                                  | 2,681,312   |
| 23.4   | Geographical segment analysis   |   |   |   |
|        | (Un-audite  | evenue Total As<br>d) (Un-audited) (Un-audited)<br>r September September<br>2013 2014<br> | (Audited) (Un-a<br>June Sept<br>2014 20   | Net Assets<br>udited) (Audited)<br>ember June<br>014 2014 |

Pakistan

Sudan

Export Processing Zone - Karachi

| September<br>2014 | September<br>2013 | September<br>2014 | June<br>2014 | September<br>2014 | June<br>2014 |
|-------------------|-------------------|-------------------|--------------|-------------------|--------------|
|                   |                   | (Rupees in        | thousands)   |                   |              |
| 762,735           | 656,743           | 5,082,828         | 4,636,612    | 2,077,456         | 1,955,300    |
| 2,895             | -                 | -                 | -            | -                 | -            |
| -                 | 14,235            | -                 | -            | -                 | -            |
| 765,630           | 670,978           | 5,082,828         | 4,636,612    | 2,077,456         | 1,955,300    |
|                   |                   |                   |              |                   |              |

## 23.5 Information about major customers

Major customers for cement segment are various individual dealers whereas major customer for power segment is Hyderabad Electric Supply Company Limited.

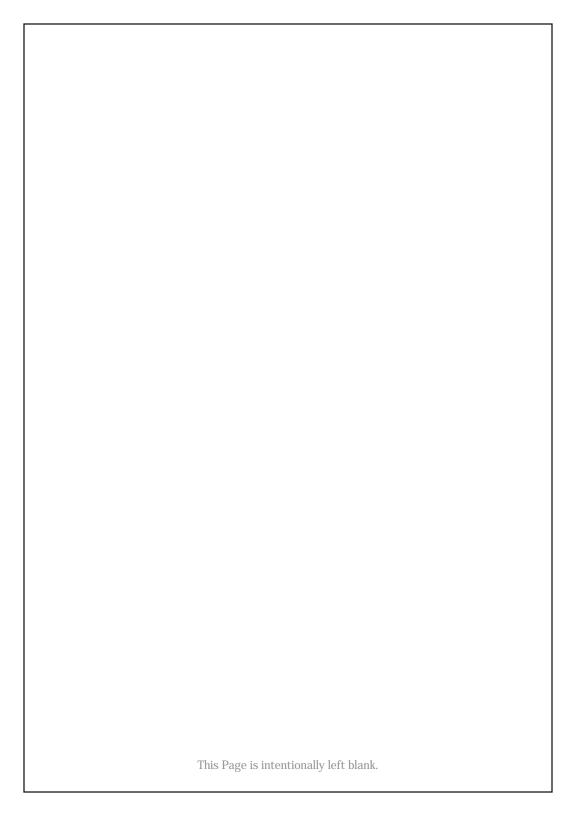
### 24 NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

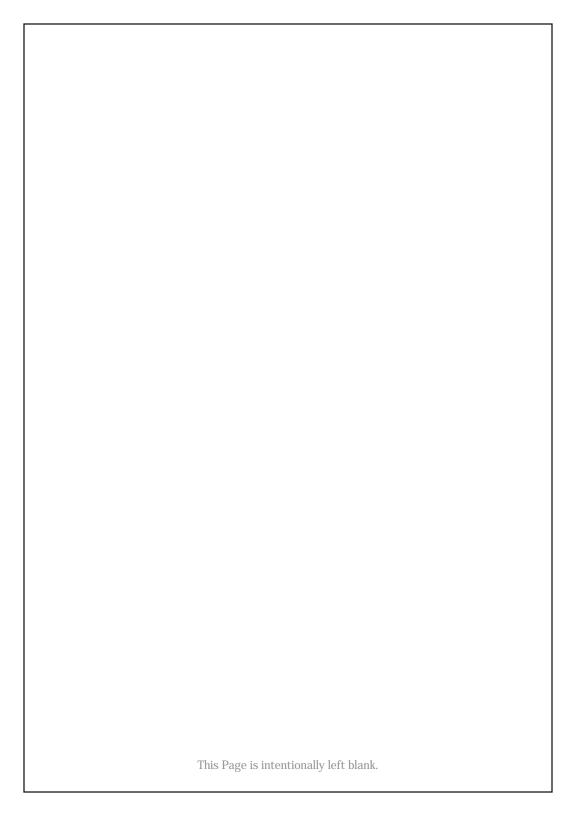
The shareholders of the Holding Company has approved the final cash dividend of Rs. 1.10 per share i.e. 11% of par value amounting to Rs. 109.69 million in the Annual General Meeting held on October 20, 2014.

### 25 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim consolidated financial statements have been authorized for issue on October 27, 2014 by the Board of Directors of the Holding Company.

CHIEF EXECUTIVE







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