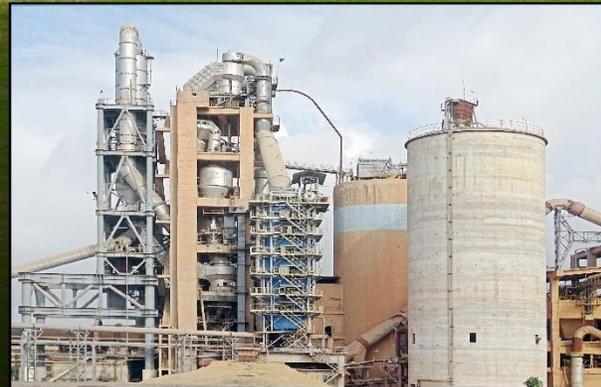




**THATTA CEMENT**  
COMPANY LIMITED

# CORPORATE BRIEFING SESSION FINANCIAL YEAR 2023



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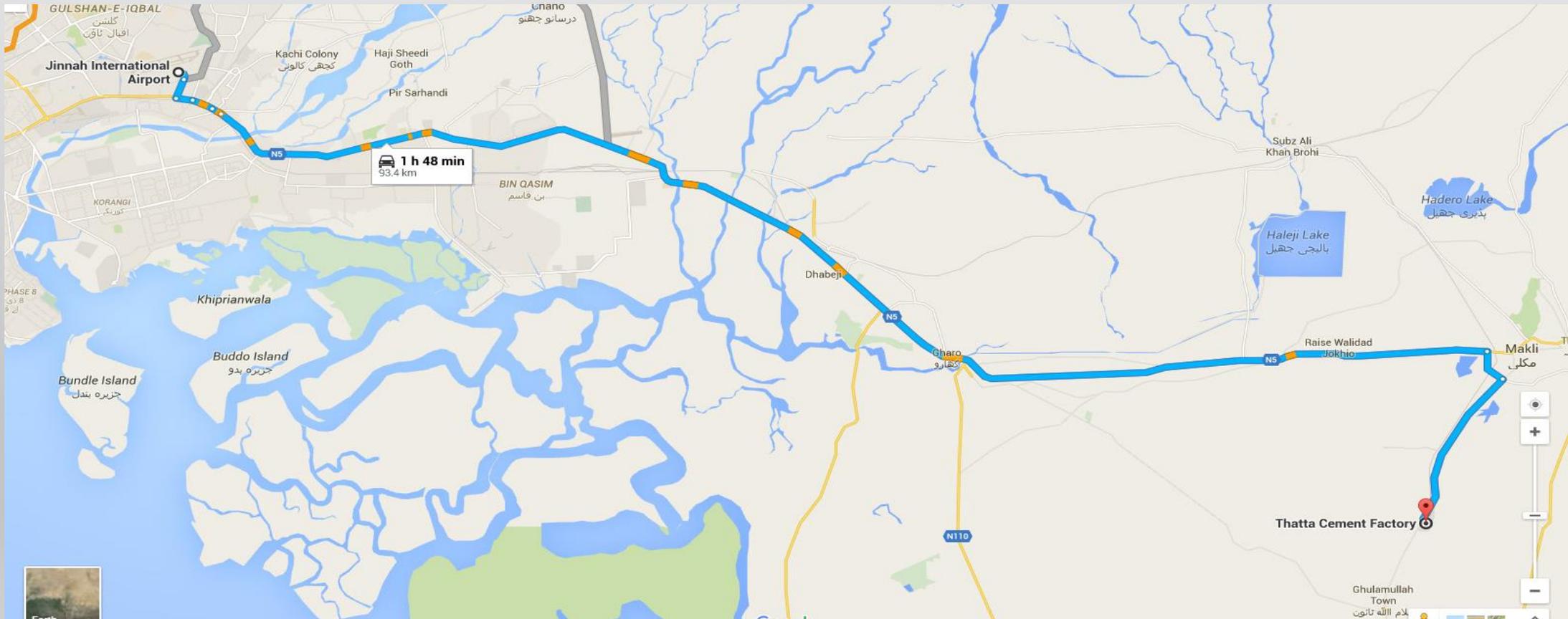
## **The Company – Basic Facts**

- **Thatta Cement was established in 1980 under the management of State Cement Corporation of Pakistan as a Public Limited Company**
- **The Plant was commissioned into operations in 1982**
- **The Company was privatized in February 2004**
- **The Company was listed on the Pakistan Stock Exchange in 2008**



# Location

Thatta cement plant is located about 110 kms east of Karachi off the national highway in the vicinity of abundant reserves of cement raw materials



# Group Structure



## **Thatta Cement Company Limited (TCCL) (Holding Company)**

Established in 1980 as manufacturer of cement and became operative in 1982. In the year 2011, investment was made in a Subsidiary Company which is engaged in the business of generation & supply of electricity thus TCCL became Holding Company of the Group. TCCL own 62.43% shares of TPPL as of Today.

## **Thatta Power (Private) Limited (TPPL) (Subsidiary Company)**

The Subsidiary Company is in the business of generation, supply and transmission of electricity and commenced its operations in December 2012. The Subsidiary Company has installed capacity of generation of 23.1 MW electricity by using natural gas. The company has also completed and commissioned Waste Heat Recovery Project (WHRP of 4 MW) during the year 2019-20. After the completion of WHRP the gross generation capacity of the Subsidiary Company increased to 27.1 MW. TPPL supply electricity to the Holding Company and to the National Grid through M/s Hyderabad Electric Supply Company Limited.



# Financial Information



Particulars	Unconsolidated			
	June 30, 2023	June 30, 2022	Variance	
	----- Rupees in thousands -----			%
Revenue	5,410,132	4,263,894	1,146,238	26.88%
Gross Profit	420,512	320,621	99,891	31.16%
EBITDA	554,306	315,717	238,589	75.57%
Profit / (loss) after tax	249,077	119,294	129,783	108.79%
Earnings / (loss) per share (Rs.)	2.50	1.20	1.30	108.33%
Capacity Utilization	67.29%	63.00%	4.29	6.81%

# Financial Information



Particulars	Consolidated			
	June 30, 2023	June 30, 2022	Variance	
	----- Rupees in thousands -----			%
Revenue	5,527,127	4,393,830	1,133,297	25.79%
Gross Profit	658,969	477,207	181,762	38.09%
EBITDA	901,525	515,650	385,875	74.83%
Profit / (loss) after tax	309,666	86,433	223,233	258.27%
Earnings / (loss) per share (Rs.)	3.11	0.99	2.12	214.14%



# Financial Information

Particulars	Unconsolidated			
	September 30, 2023	September 30, 2022	Variance	
	----- Rupees in thousands -----			%
Revenue	1,470,533	932,365	538,168	57.72%
Gross Profit / (loss)	214,158	(44,768)	258,926	578.37%
EBITDA	240,012	(37,732)	277,744	736.10%
Profit / (loss) after tax	121,312	(53,906)	175,218	325.04%
Earnings / (loss) per share (Rs.)	1.22	(0.54)	1.76	325.93%
Capacity Utilization	38.24%	37.31%	0.93	2.49%

# Financial Information



Particulars	Consolidated			
	September 30, 2023	September 30, 2022	Variance	
	----- Rupees in thousands -----			%
Revenue	1,495,625	995,376	500,249	50.26%
Gross Profit / (loss)	283,413	(3,181)	286,594	9,009.56%
EBITDA	347,603	13,316	334,287	2,510.42%
Profit / (loss) after tax	144,391	(71,339)	215,730	302.40%
Earnings / (loss) per share (Rs.)	1.36	(0.65)	2.01	309.23%

# Thatta Cement Company Limited

## Cement Sales (Tons)



	Q1 - FY 2023	Q2 - FY 2023	Q3 - FY 2023	Q4 - FY 2023	Q1 - FY 2024
2023	90,287	124,454	105,218	118,780	108,540
2022	91,319	113,867	154,537	144,773	90,287

# Buy-Back of Shares



The Board of Directors of the Company, in its meeting held on September 26, 2023, had approved, and decided to recommend to the members of the Company for their approval, by passing of special resolutions. The same has been approved by the members of the Company, by way of passing of special resolutions, on October 26, 2023.

## **Indicative (maximum) number and percentage of shares to be purchased (Buy-Back)**

Up to 15,000,000 (Fifteen Million) issued ordinary shares of the Company, constituting up to approximately 15.04% of the current issued and paid up share capital of the Company.

## **Purpose of the Buy-Back**

Holding the shares as treasury shares

## **Purchase Period**

From November 04, 2023 to April 23, 2024, or till such date that the Buy-Back is completed, whichever is earlier.

## **Source of Funds**

The Buy-Back will be made from the distributable profits of the Company in accordance with Section 88(8) of the Act.

## **Justification of the purchase / Buy-Back and effect on the financial position of the Company**

The proposed Buy-Back will have a positive effect on the future financial position of the Company, including the break-up value of the Company's shares and its Earnings per Share (EPS). The Buy-Back will also provide an opportunity of exit to those members who wish to liquidate their investment, fully or partially.

# Fulfilling 30% of our total energy needs through WHRP & Solar Power



The Company is currently driving 30% of our total energy requirements through WHRP and solar power. This lead to substantial cost savings and enable us to capture and utilize waste heat generated through industrial processes, which would otherwise go unused. By converting waste heat into electricity, we effectively reduce our reliance on conventional sources of power.

Additionally, the use of solar power enable us to harness the abundant and renewable energy from the sun to generate electricity. This clean and green source of power further contribute to our sustainability goals.

The Company has installed 1.3MW solar power as on June 2023 and further 2.2MW solar power will be installed by December 2023. Thus, enabling the Company to further save 20%-25% of its energy cost.

Year	Solar	WHRP
<b>Produced</b>	<b>MWH</b>	<b>MWH</b>
<b>2022-23</b>	<b>2,254</b>	<b>15,129</b>

# Company Performance & Future Prospects



- Retention per ton of Cement has increased by 30% in September 2023 as compared to corresponding quarter.
- The Company has shifted to 100% utilization of more affordable domestic coal sources.
- The Company has long-term contracts with reliable suppliers, which will enable the Company to further decrease its cost of coal by 15 % to 20% in second quarter as compare to first quarter.
- The Company does not have any long-term loans and possesses ample cash reserves, which are currently invested in Term Deposit Receipts (TDRs) and will enhance the Company's profitability in the ongoing financial year.
- The Company is very optimistic for future growth and sustainability. This optimism indicates that the Company has confidence in its strategies, market opportunities, and ability to adapt to changing circumstances. It is a positive sentiment that reflects the Company's aspirations for continued success and sustainability.

Q & A



Thank  
you

